

# Sequestration and its Potential Effect on Arizona's Economy



Economic Development Committee  
Maricopa Association of Governments  
February 5, 2013

# Sequestration



An automatic reduction in federal spending and deficit that is triggered when certain provisions stipulated in the Budget Control Act of 2011 are not met.

# Budget Control Act, 2011

- Compromise debt ceiling deal
  1. Reinstated funding caps on annual appropriations bills, FY2012 - FY2021
  2. Established the Congressional Joint Select Committee (JSC) on Deficit Reduction

# Two Types of Sequestration

1. Sequestration of discretionary programs, FY2012 - FY2021
2. Congressional Joint Select Committee (JSC) automatic spending cuts, FY2013-FY2021

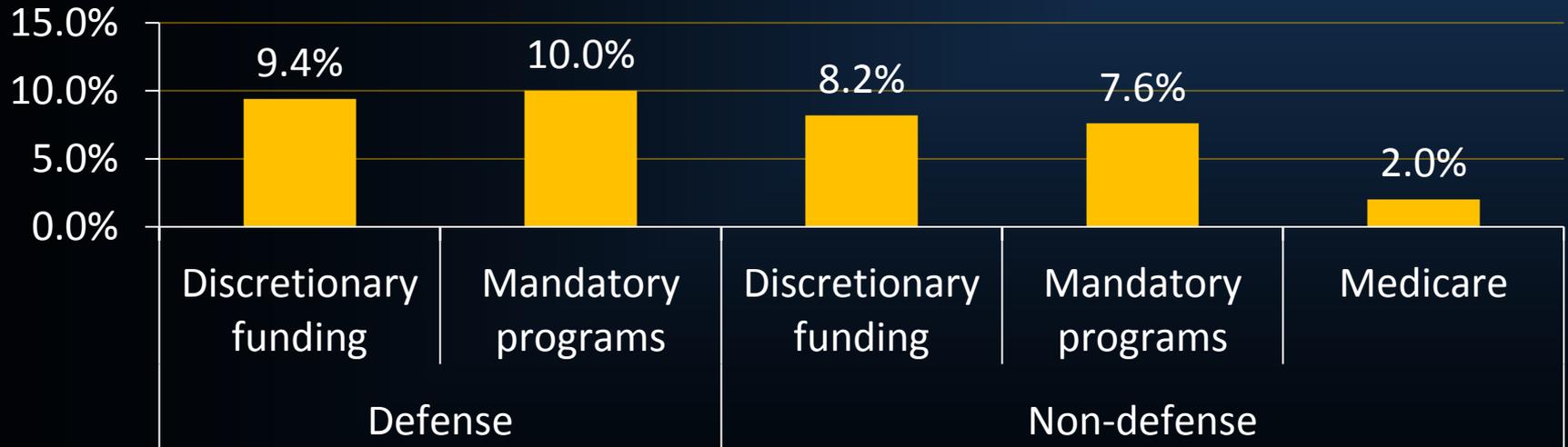
# JSC Sequestration

**Table 1: Estimates of Annual Reductions by Function**

	(in billions of dollars)
Joint Committee savings target	1,200.00
Deduct debt service savings (18%)	<u>-216</u>
Net programmatic reductions	984
Divide by 9 to calculate annual reductions	109.333
Split 50/50 between defense and non-defense functions	54.667

# JSC Sequestration

**Table 2: Estimated Cuts to Defense and Non-Defense Programs due to BCA 2011 Sequestration Triggers, 2013**



■ Sequester Amount to Non-Exempt Categories

# Where are we Today?

- American Tax Relief Act (ATRA), 2012
  1. Addressed expiring tax provisions
  2. Postponed JSC sequestration to March 1, 2013

*“Still facing a fiscal cliff”*

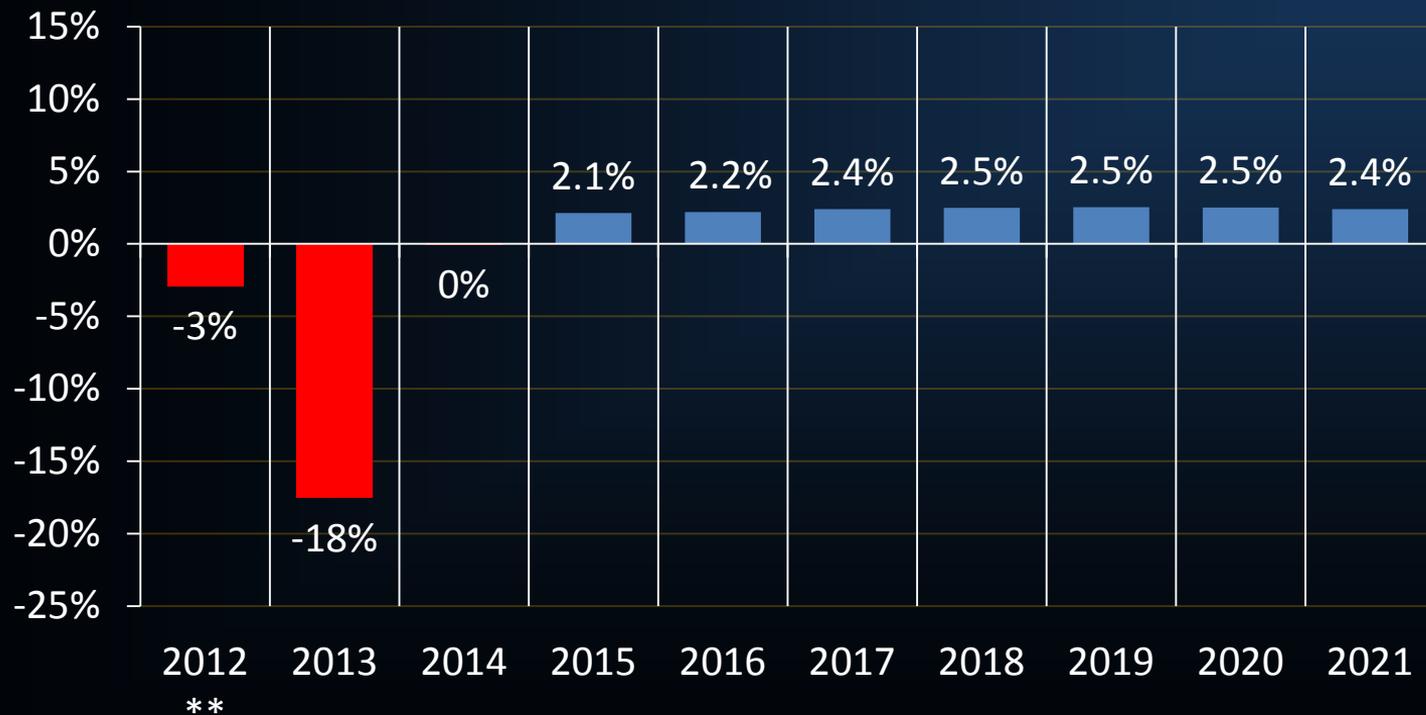
### Table 3: Discretionary Funding After All BCA 2011 Adjustments, (\$b)



\*\* Actual Outlays

Data Source: CBO and CBPP

**Table 4: Discretionary Funding  
(Annual % Change) FY 2013-FY 2021**



\*\* Actual Outlays

Data Source: CBO and CBPP

# Economic Impact on Arizona

**Table 5: Initial Year Economic Impact, FY2013**

	<b>DoD</b>	<b>non-DoD</b>	<b>Total Impacts</b>
<b>United States</b>			
<i>Jobs</i>	1,090,359	1,047,349	2,137,708
<i>Labor Income (\$b)</i>	\$ 46.5	\$ 62.9	\$ 109.4
<i>Gross Domestic Product (\$b)</i>	\$ 94.5	\$ 120.5	\$ 215.0
<b>Arizona</b>			
<i>Jobs</i>	35,248	13,941	49,189
<i>Labor Income (\$b)</i>	\$ 1.5	\$ 1.0	\$ 2.5
<i>Gross State Product (\$b)</i>	\$ 3.1	\$ 1.9	\$ 4.9

# What does That Imply?

Approximately 2.0 percent drop in Arizona's  
economic activity\*

*Real Gross State Product (GSP)*

*“This could slow down Arizona's economy  
during FY 2013”*

\* Assuming GSP for FY2013 is at 2011 levels of \$222 billion

# What does That Imply?

## Department of Health and Human Services

- At FY12 Funding level of \$307M
- FY13 Sequester ~ \$23M

*“4,012 fewer children receive MMR, Tdap, flu  
and Hepatitis B vaccinations”  
- Childhood Immunization Grants*



# What does That Imply?

## Department of Education

- At FY12 funding level of \$810.6M
- FY13 sequester ~ \$68.7M

*“343 education jobs lost, 27,367 fewer students served, and 96 fewer schools receive grant funds”  
- Title I Grants to  
Local Educational Agencies*



# What does That Imply?

## Department of Labor

- At FY12 funding level of \$87.4M
- FY13 sequester ~ \$6.5M

*“23,029 fewer jobseekers served”  
- Employment Services*

*“797 fewer veterans served”  
- Veterans Employment and Training*



# What does That Imply?

## Social Security Administration

- Estimated reduction of \$890 million in FY2013.
  - 5,000 jobs lost
  - 6 weeks furlough for 65,000 employees and 15,000 State Disability Determinations Services employees

*“111 to 180 days increase in disability claim processing time”*



**For More Information Contact:**

Lora Mwaniki-Lyman

[lmlyman@azmag.gov](mailto:lmlyman@azmag.gov)

(602) 452-5003

[www.azmag.gov](http://www.azmag.gov)

**GPEC MARKET INTELLIGENCE**

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**AEROSPACE AND DEFENSE**

# IMMEDIATE THREAT: DEFENSE CUTS

**TOTAL CUTS TO DEFENSE BUDGET = \$1 TRILLION**

**PROJECTED ANNUAL REVENUE REDUCTION\***

**ARIZONA: \$2.10 BILLION**

**MARICOPA COUNTY: 1.14 BILLION**

# MARKET INTELLIGENCE: A&D

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**ARIZONA HAD THE 6TH LARGEST SHARE OF DEFENSE CONTRACTS IN 2012.**

- **The top six states: California (\$40.5B), Virginia (\$37.6B), Texas (\$32.2B), Maryland (\$13.6B), Missouri (\$13.1B), and Arizona (\$13.0B).**

**TOP PRIME CONTRACT PRODUCTS AND SERVICES IN AZ ARE:**

- **Guided Missiles: \$2.6B**
- **Aircraft, Rotary Wing: \$1.4B**
- **R&D - Missile & Space Systems: \$611M**

**TOP PRIME CONTRACTORS IN AZ ARE:**

- **Raytheon: \$4.6B**
- **The Boeing: \$1.8B**
- **Honeywell: \$599M**
- **General Dynamics: \$232M**

## MARKET INTELLIGENCE: A&D

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- Early 2012 developed regional approach to track and monitor industry clusters to quickly respond to opportunities and threats.
- May 2012 launched a pilot program focused on region's aerospace and defense industries.
- September 2012 completed in-depth due diligence on 114 companies and met with defense contractors employing more than over 30,000 workers in the region.

# MARKET INTELLIGENCE: A&D

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## Threat/ Opportunity

- Monitor industry trends and analyze the effect of defense cuts
- Focus on 114 contractors in the region

## Tier 1 Companies

- 20 Prime contractors
- In-depth company profiles with market signals.

## Tier 2 Companies

- 36 larger suppliers
- Expanded company profiles

## Tier 3 Companies

- 58 smaller suppliers.
- Basic company profiles

## Engagement Strategy

- EDDTs, Chambers,
- Contraction / expansion
- UAS support

# MARKET INTELLIGENCE: A&D

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## TOPLINE FINDINGS:

- 52% are stable
- 26% are contracting as a result of the federal spending cut. These are primarily companies/operations in which DoD contracts represent the largest share of their revenue base.
- 22% are implementing expansion plans.

# NEXT STEPS

## FEBRUARY 26<sup>TH</sup> ROLLOUT EVENT

- A comprehensive report of outcomes and recommendations
- A Panel discussion

## INFORMATION, COMMUNICATION TECHNOLOGY

- ICT 100
- Strength & Opportunities
- Market insights
- Ready Response

PLEASE NOTE:  
The Date of This Event Has Changed. Please Update your Calendar



**SAVE THE DATE**  
**FEBRUARY 26**

Join us on Tuesday, February 26 from 9-11 a.m. as GPEC formally rolls out findings and recommendations from its Aerospace and Defense Market Intelligence Initiative. More details to follow.



Greater Phoenix  
ECONOMIC COUNCIL

2 North Central Ave., Suite 2500 | Phoenix, AZ 85004

**STEPHANE FRIJIA**  
**SENIOR RESEARCH ANALYST**  
**GREATER PHOENIX ECONOMIC COUNCIL**

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GREATER PHOENIX ECONOMIC COUNCIL  
602.256.7700  
WWW.GPEC.ORG



@GPEC



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