

THE ARIZONA-MEXICO RELATIONSHIP

An Overview

By: Luis Ramirez Thomas, MSFS

Tucson, Arizona

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OUR BORDER

- **National negative perception of the border**
- **National and global perception of Arizona**
 - **Mexico's perception of Arizona**
- **Arizona's border perceived to be the hotbed on the battle against narcotrafficking, human smuggling, money laundering, and the flow of weapons into Mexico**
- **Dwindling resources committed to the ports of entry**
- **Most critical: Increasing wait times to cross legally!!!!!!**

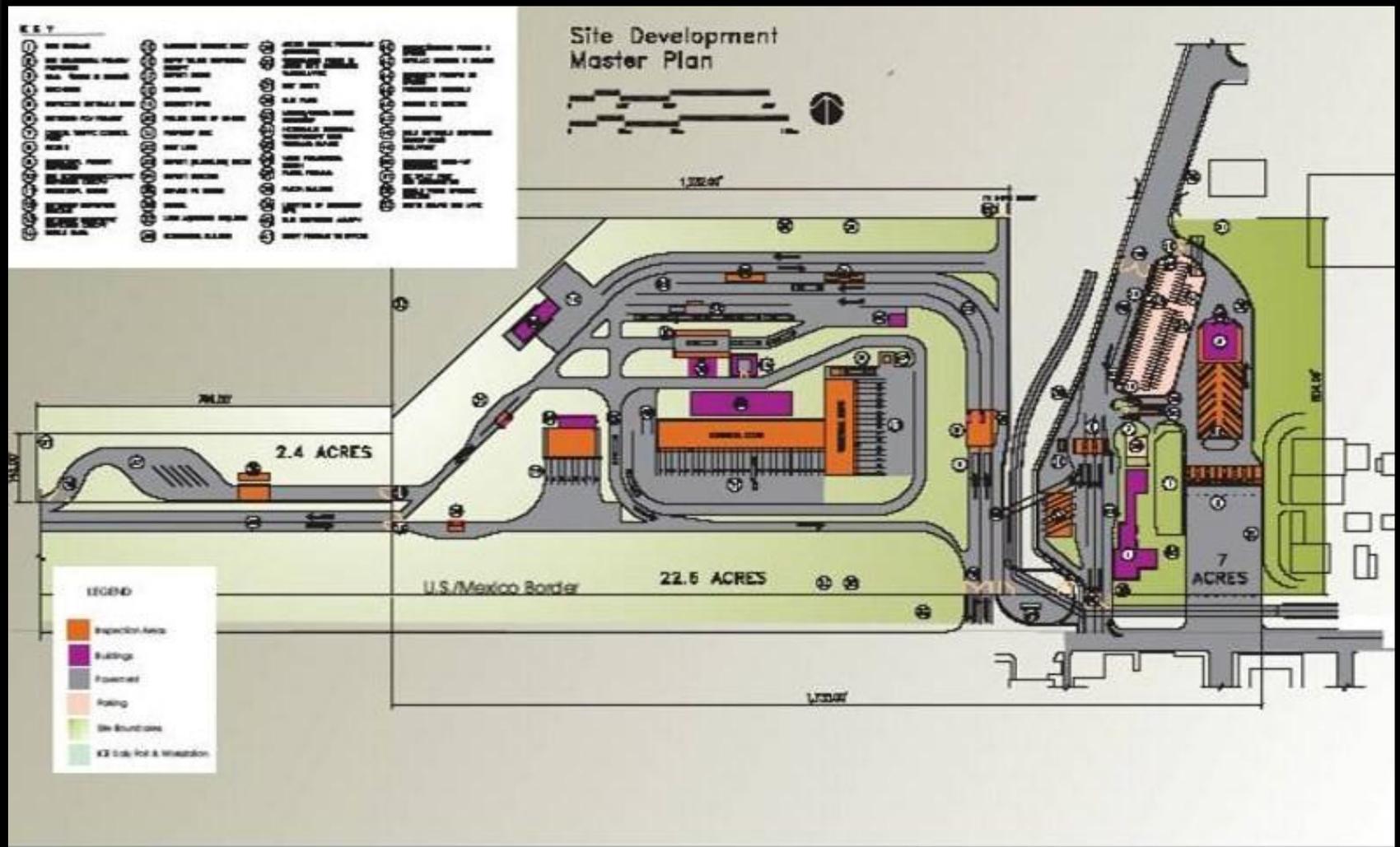
A SINGLE DAY ON OUR BORDER

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- **\$7.3 million/day spent by Mexican visitors**
 - **\$54.8 million/day in bilateral trade**
 - **40,400 cars/day**
 - **1,880 trucks/day**
 - **44,090 pedestrians/day**
 - **140,058 people/day**

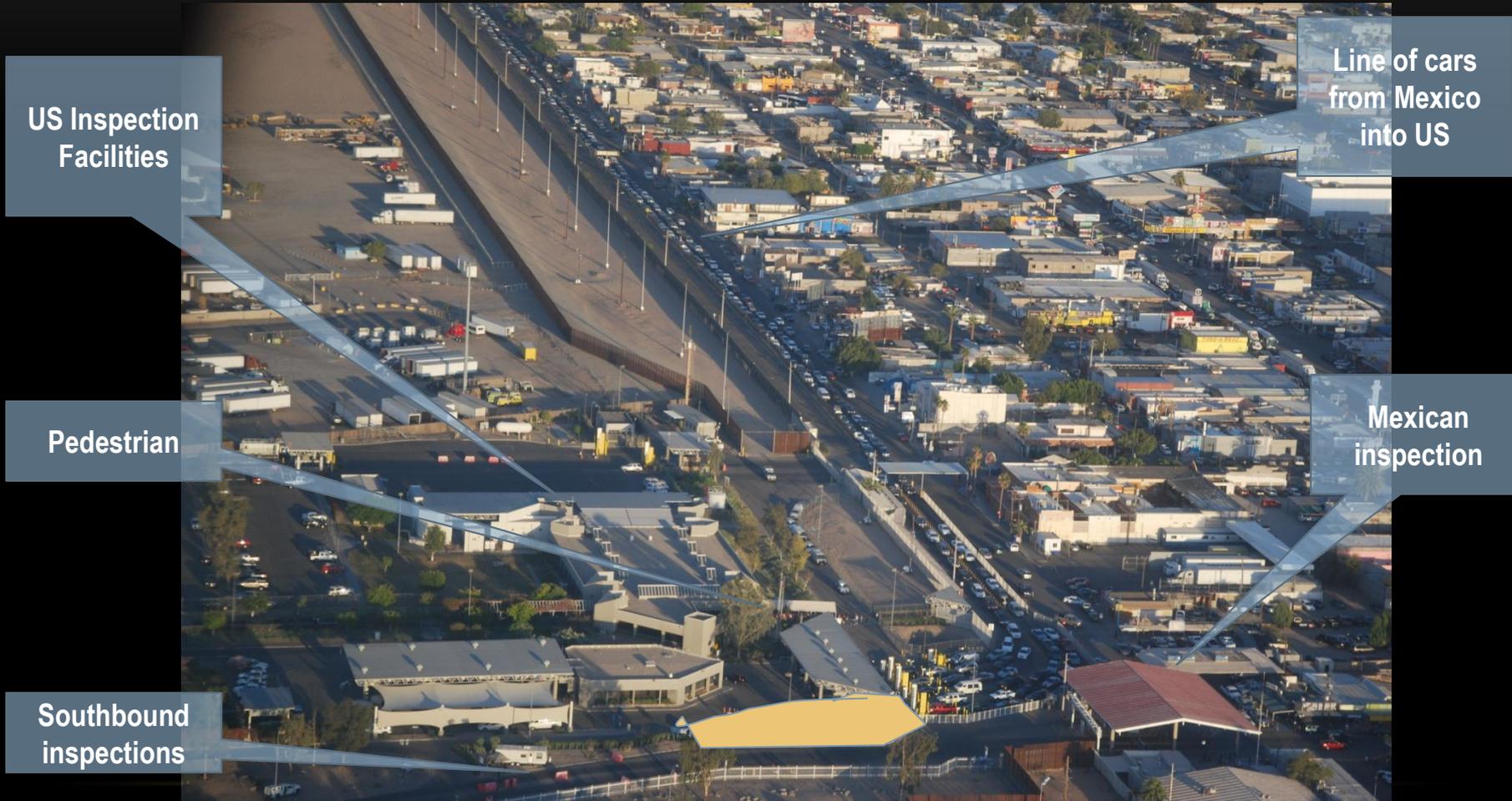
DOUGLAS – THE SITUATION



DOUGLAS – THE SOLUTION



SAN LUIS I – THE SITUATION



US Inspection
Facilities

Line of cars
from Mexico
into US

Pedestrian

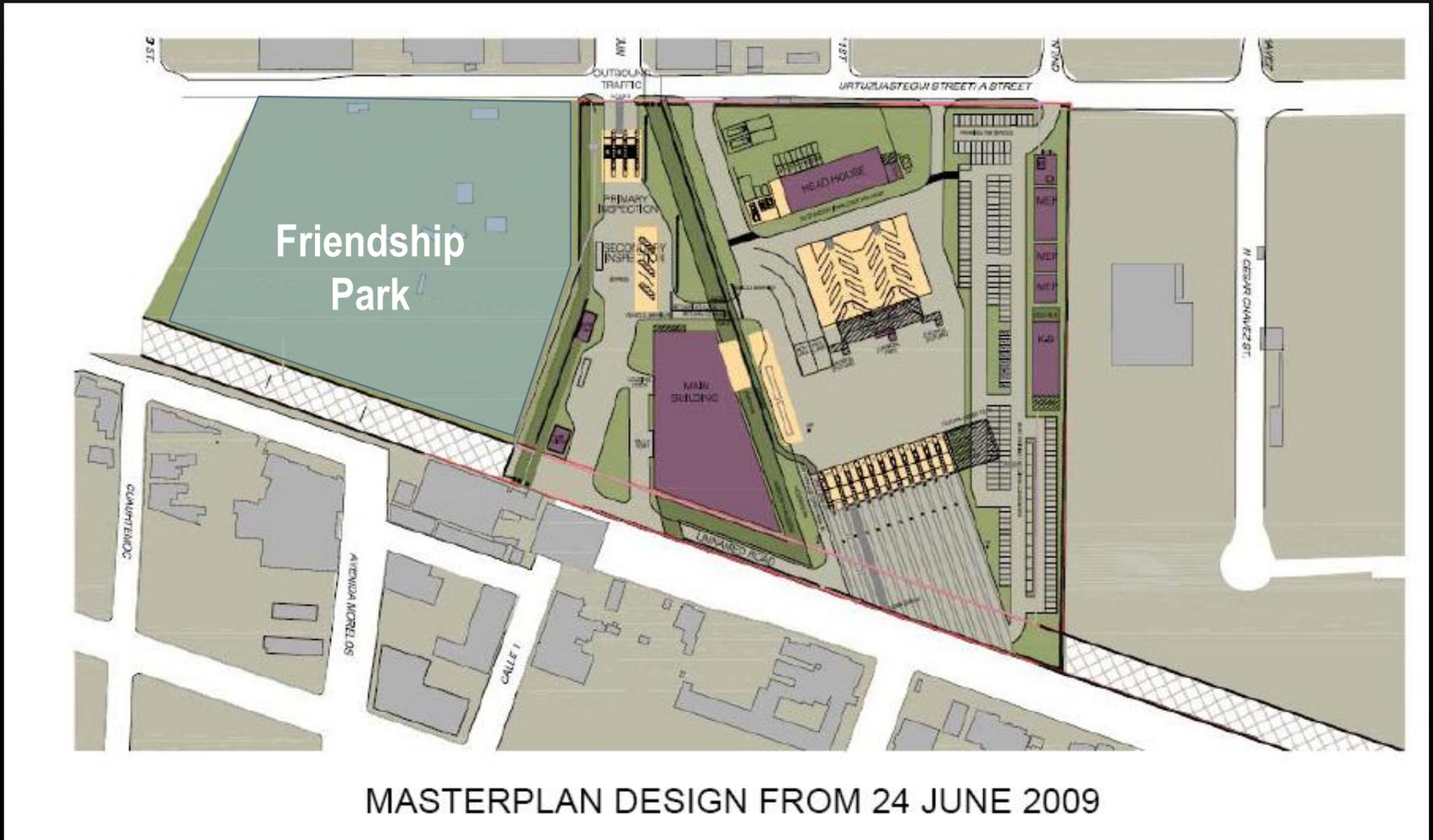
Mexican
inspection

Southbound
inspections

SAN LUIS I – THE SITUATION



SAN LUIS I – THE SOLUTION



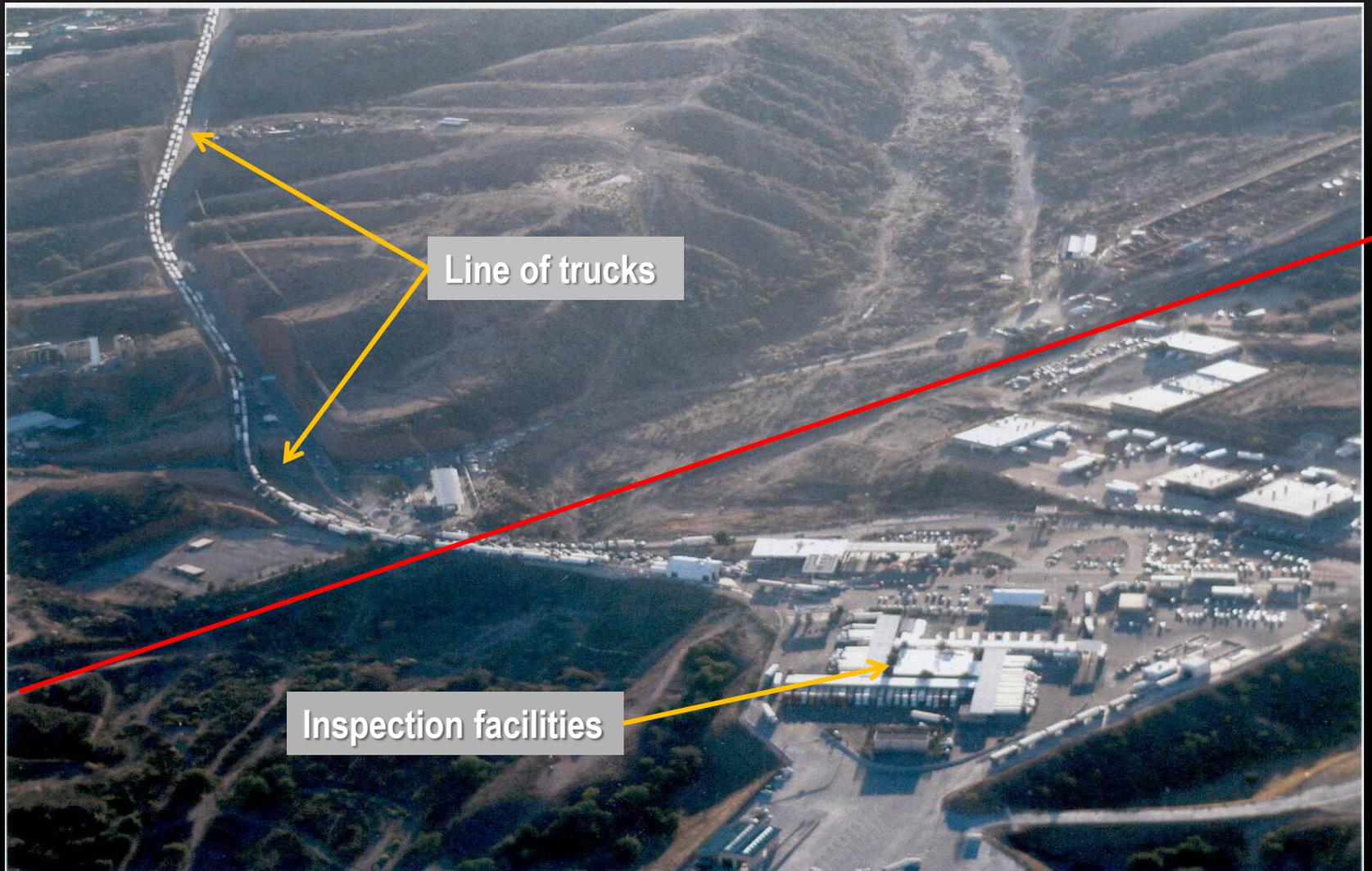
INVESTMENTS ON OUR BORDER - SAN LUIS II



INVESTMENTS ON OUR BORDER - LUKEVILLE



NOGALES



INVESTMENT ON OUR BORDER - NOGALES



INVESTMENTS ON OUR BORDER - MARIPOSA



OUR PORT OF ENTRY SYSTEM

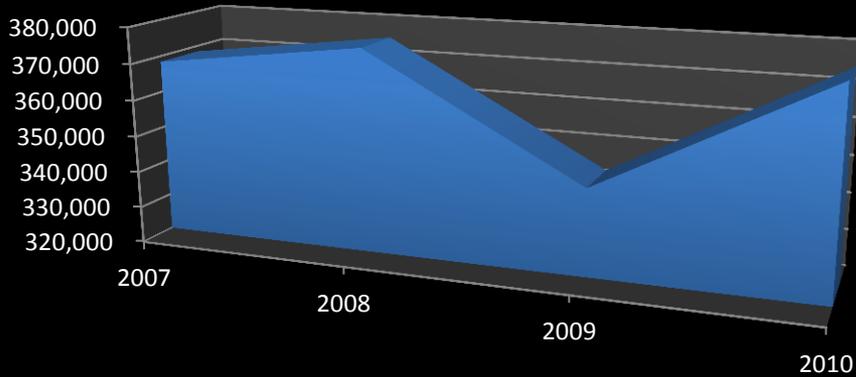
	Mode of Transportation (2010)*						
	Trucks	POVs	Pedestrians	Buses	Bus Pass.	Trains	Total People
Douglas	25,142	1,459,963	1,178,738	2,048	13,271	-	4,206,035
Lukeville	137	312,835	68,669	521	2,646	-	780,465
Naco	2,171	267,869	76,281	49	1,284	-	595,058
Nogales	309,308	2,660,610	3,926,801	10,320	167,094	602	11,158,704
San Luis	38,639	2,091,908	2,516,427	48	968	-	6,595,435
Sasabe	6	23,044	986	-	-	-	40,484
Totals	375,403	6,816,229	7,767,902	12,986	185,703	602	23,376,181

WHAT DOES MEXICO MEAN FOR ARIZONA?

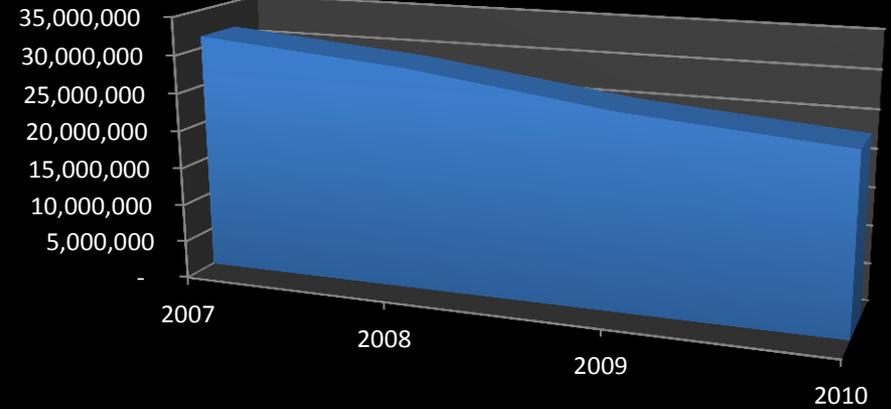
	Mode of Transportation (2010)*						
	Trucks	POVs	Pedestrians	Buses	Bus Pass.	Trains	Total People
2007	368,436	8,302,507	11,863,293	16,897	318,703	610	31,550,882
2008	375,850	7,735,264	10,517,482	15,658	259,714	640	29,206,996
2009	343,761	7,388,233	8,046,635	14,035	192,719	563	25,560,796
2010	375,403	6,816,229	7,767,902	12,986	185,703	602	23,376,181

OUR BORDER

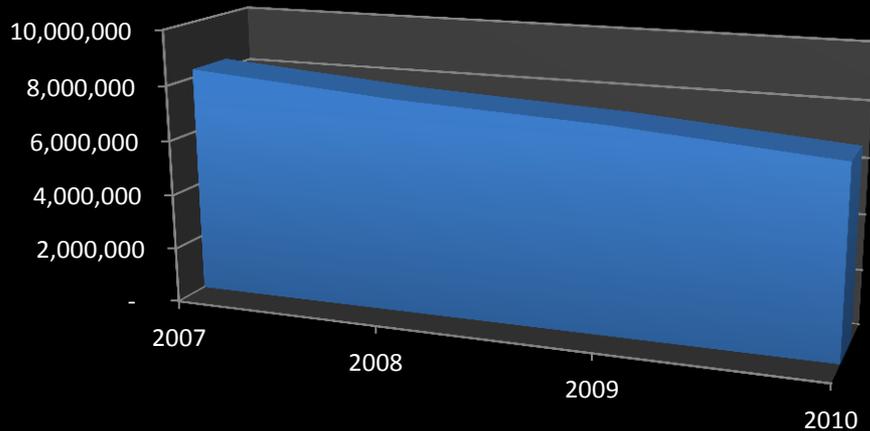
Trucks



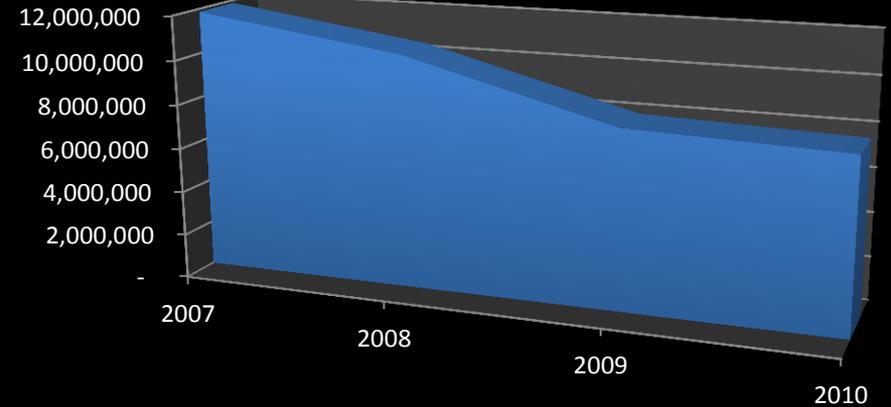
Total People



POVs



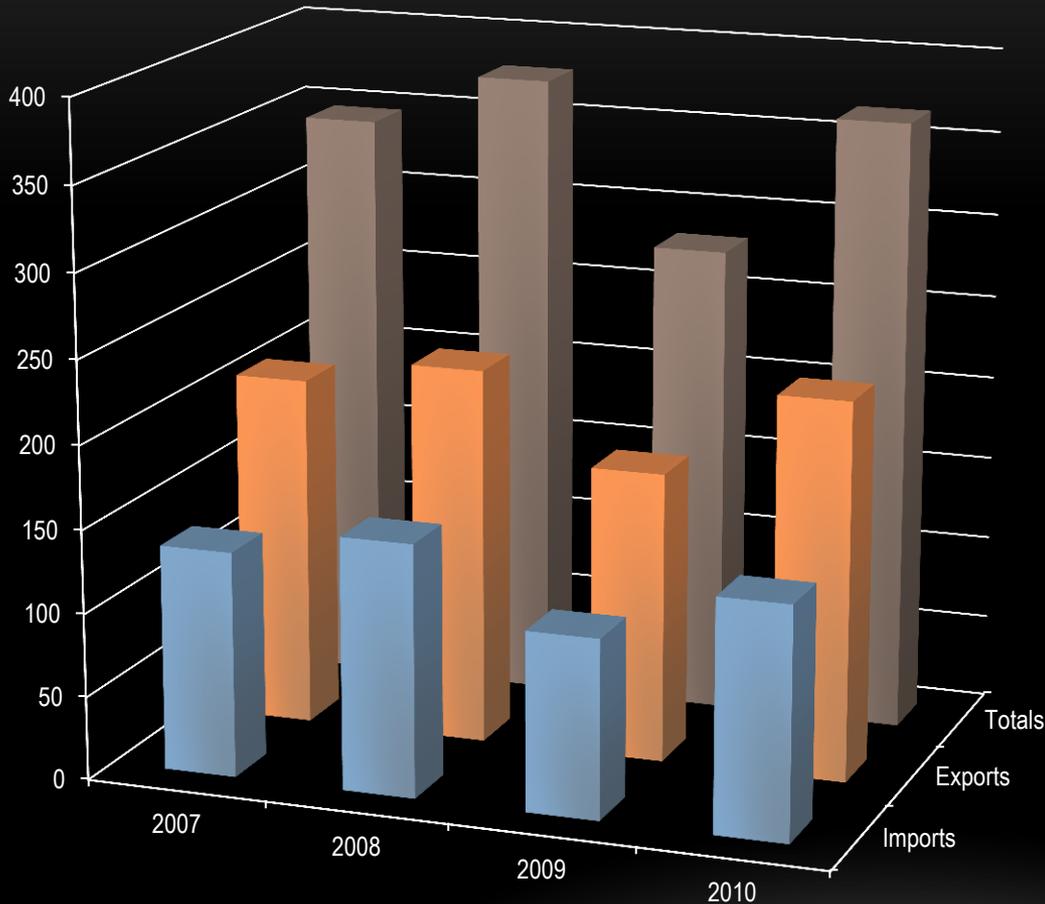
Pedestrians



COMPARISON WITH CALIFORNIA

	Mode of Transportation (2010)*						
	Trucks	POVs	Pedestrians	Buses	Bus Pass.	Trains	Total People
San Ysidro	-	14,698,806	6,722,567	78,435	555,267	-	37,238,944
Otay Mesa	731,497	4,255,781	2,321,519	35,274	142,527	242	11,585,557
Tecate	49,693	899,274	528,391	243	4,479	14	4,414,152
Andrade	-	443,255	1,180,316	-	-	602	4,162,122
Calexico	-	4,711,698	4,492,398	0	-	253	14,203,783
Calexico East	299,174	2,903,376	46,552	1,999	41,217	-	5,787,867
Totals	1,080,364	27,912,160	15,291,743	115,951	743,490	1,111	77,392,425

A BRIGHTER TOMORROW

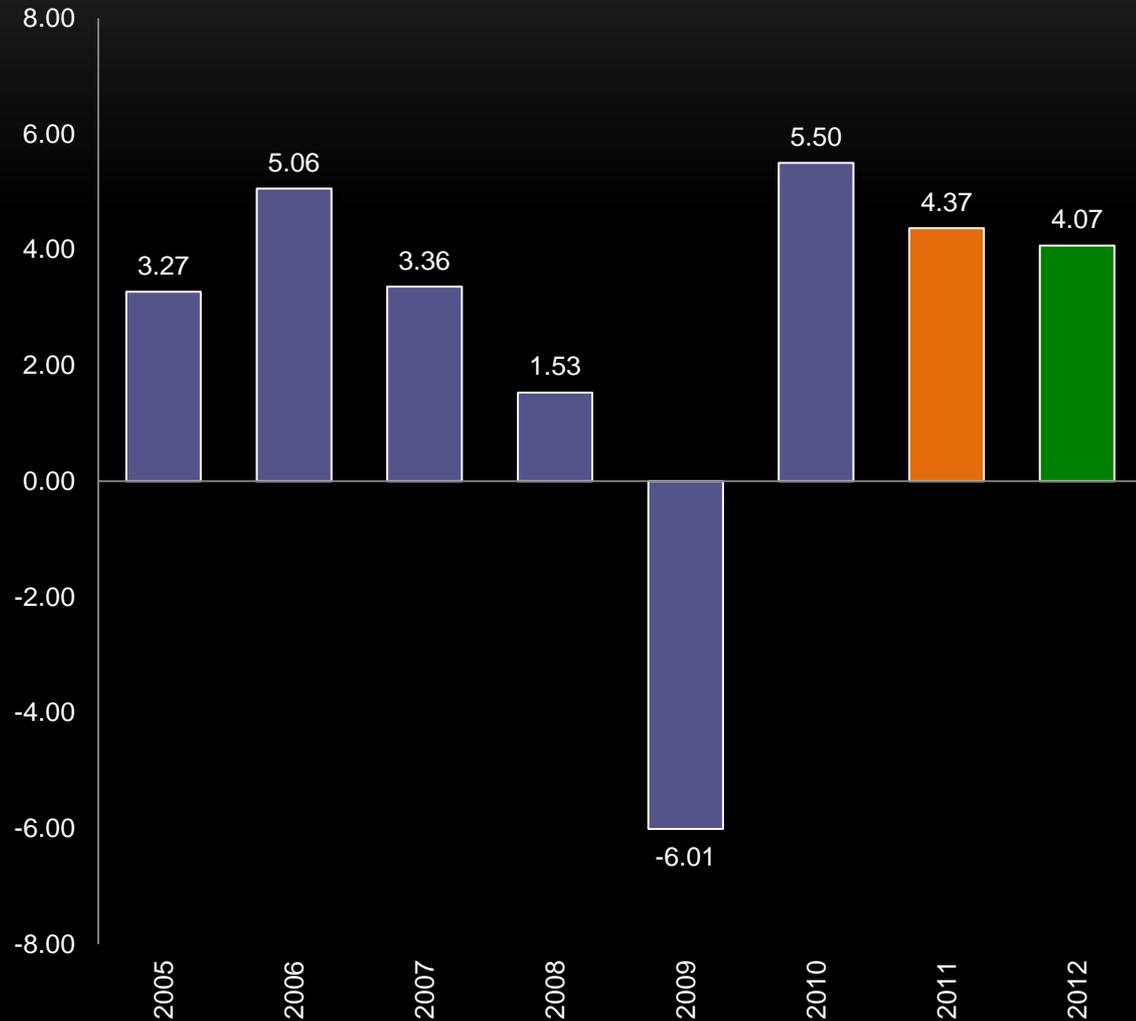


Source: Ministry of the Economy of Mexico

- **NAFTA trade is booming**
 - **Volumes back to pre-2008 levels!**
- **New records at Nogales for number of trucks processed**
 - **Almost 2,000 trucks in one day!**

MEXICO'S ECONOMY

Mexico's GDP Growth And Forecasts



AREAS OF OPPORTUNITY

- **Leverage our location**
- **Unique relationship with Sonora (Arizona-Mexico Commission)**
- **Growing trend of relocations from China to Mexico**
- **Quality of life**
- **Sample Sectors for Consideration:**
 - **Manufacturing**
 - **Produce**
 - **Tourism**
 - **Global Logistics**
 - **Renewable Energy**
 - **Security**
- **Asia-North America Trade**
 - **Punta Colonet**

AREAS FOR ADVOCACY

- **Increased funding for infrastructure**
 - **Ports of entry**
 - **Transportation**
- **Staffing at Ports of Entry**
 - **Arizona needs 500 additional officers (Staffing to Need!!)**
- **Resources to support new inspection procedures**
 - **Southbound inspections**
- **Additional resources for first responders**
 - **Operation Stonegarden**
- **Increased coordination with Mexico**

THANK YOU!

QUESTIONS OR COMMENTS

Luis E. Ramirez Thomas

Ramirez Advisors Inter-National, LLC

ramirezadvisors@cox.net

(602) 820-3931