

March 6, 2014

Mr. Elon Musk
Chief Executive Officer
Tesla Motors, Inc.
3500 Deer Creek
Palo Alto, CA 94304

Dear Mr. Musk:

We are proud to hear that Arizona is among the finalists for Tesla's electric car battery production facility. Your company's planned investment of \$5 billion, along with 6,500 high-value jobs, would complement Arizona's aggressive push to make manufacturing a central component of our growing economy. Tesla can join companies such as Intel, Boeing, Apple, Raytheon, and Honeywell that have chosen to locate a substantial manufacturing presence in our state.

Arizona's skilled workforce, business-friendly tax structure, and quality education system provide an ideal site for the new energy economy. In addition, the state's utility companies have made unparalleled investments in renewable energy resources. Regardless of where you might choose to locate within Arizona, you can be assured that infrastructure will be available to meet your needs.

As the President of the United States Conference of Mayors and the immediate Past President of the National League of Cities, respectively, we are keenly aware of the amazing opportunity that your planned investment provides for the selected location. As elected leaders of the Maricopa Association of Governments, which represents local governments in the Greater Phoenix Region, we would like to invite you to join us in Arizona in the coming weeks so that you can see firsthand Arizona's outstanding business environment.

Do not hesitate to contact us if we can ever be of assistance. We look forward to meeting with you in the near future.

Sincerely,



Scott Smith
Mayor of Mesa
Chair, MAG Regional Council



Marié Lopez-Rogers
Mayor of Avondale
Chair, MAG Economic Development Committee

cc: MAG Regional Council