



***Mohave's
Technology
Contracts***

Presented to MAGTAG

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Welcome

- Thank you for attending
- Briefly we will review Mohave and its technology contracts
- This is your meeting, feel free to ask questions

A Brief History of Mohave

- **1971 - Founded as a School Service Agency**
 - Mohave County Career Education
- **1980 - Name changed to**
 - Mohave Educational Services Cooperative
 - Grant programs and vocational education programs
- **1982 - Introduced educational software to members**
- **1986 - Procurement contracts made available to members**
- **2005 - Transition to State Non-profit**
- **2008 - Direct order model**

Mohave's Order Cycle

- **Currently:**
 - Member requests quote from Contract Vendor for products/services
 - Member issues PO to Mohave
 - Mohave reviews the order
 - Mohave issues PO to Contract Vendor
 - Contract Vendor performs services/provides products
 - Contract Vendor invoices Mohave
 - Mohave invoices member
 - Member pays Mohave, Mohave pays Contract Vendor
- **Note: In 2008, Mohave will change to a direct order process**

Mohave's Bidding Cycle

- **Mohave goes out to bid approximately 10-20 times per year**
- **Timing is determined by several factors - current contract expiration dates, contract cancellations and member requests for new contracts**
 - Requests from members can show needs that our contracts are not currently meeting
 - Requests must come from members
- **Check our website for regular updates regarding bidding schedules**

On-line Registration Database

- **Potential bidders use our on-line registration database**
- **Mohave uses this database to inform potential bidders of upcoming solicitations**
- **Registering is a vendor's first and most important step**

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Purchasing Services

Potential Bidder Sign-Up

Welcome to **Mohave's Potential Bidder Registration System.**

Follow the instructions below to register your firm to be notified when Mohave issues a competitive procurement solicitation for the material, service or construction categories for which you register.

Potential bidder registration **does not** establish a contract with Mohave. It only provides the opportunity to receive competitive procurement solicitation notices.

Step 1: Check to see if your firm is already registered:

-Select-

If your firm is listed above, [Click Here](#) to view the registration information.

Step 2: Create a new registration for your firm, edit the existing registration or exit this area:

Option A: Create a new potential bidder registration:

[Click here](#) to proceed to the new potential bidder registration form.

Option B: Edit an existing potential bidder registration:

[Click here](#) to proceed to the potential bidder login.

Option C: Exit the Potential Bidder Registration System:

[Click here](#) to proceed to Mohave's home page.

Solicitation Request Database

- Easiest way to suggest a contract
- All requests are reviewed and answered
- Squeaky wheels get the grease

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Purchasing Services Solicitation Request

Contact Information:

Name:

Organization:

Phone Number:

Fax Number:

Email Address:

Solicitation Request Information:

**Description of material,
equipment, service or construction
requested**
(Describe the product or service. Do
not list brand names or model
numbers.)

**Brand, model, product line,
vendor, contractor, etc., that
provides the material, equipment,
service or construction requested.**

A couple quick questions:

I believe this contract could be used by (check all that apply):

Cities/Counties Colleges/Universities Healthcare Schools

I believe this contract would be used: Regional Statewide

If regional, please specify region(s) of Arizona:

I would use this contract for a _____ requirement.

On-going One-time

On-line Performance Report

- **Easiest way to give feedback on Contract Vendors**
- **All entries are reviewed**
- **Action is taken if necessary**
- **Past Performance Information is used for contract renewals and future solicitation evaluations**



Purchasing Services

Vendor Performance Report

Vendor Report Type:

Please select one:

Member Information:

Organization: Please choose your organization from the popup list below:

First Name:

Last Name:

Phone Number:

Email Address:

Vendor Information:

Vendor: Please choose the Mohave Vendor from the popup list below:

Mohave Contract #:
(if known)

Vendor Contact:

Contact's Phone:

Feedback:

Feedback or Issue:
(In the case of "Positive Performance" or "Notice of Concern" please provide general info regarding your experience with the vendor.
In the case of a "Request for Assistance" please provide concise details regarding the issue in question.)

Other on-line tools

- Scanned PDF zip files of current contracts
- Product/Vendor finder
- Member and Vendor handbooks
- Direct order process page

Computers, Software & Peripherals

- Apple, Inc Apple Computers
- CLH International ACT Computers
- CS&S Computers Zenet Computers
- Dell Marketing Dell Computers
- QCM Technologies, IBM Mini/Mainframe
- Transource Computers Transource Computers
- World Wide Technology HP/Toshiba

- CDW Government, Inc. Software and Peripherals - Online ordering
- Tech Depot Software and Peripherals

Special Systems Contracts

- Commercial Systems Tech. - Security, fire alarms, intercoms, media management/dist, Master Clock
- Fire Security - Security, fire alarms, intercoms, media management/dist, master clock
- Johnson Controls - Security, fire alarms
- Netsian Technologies Group - WAN/LAN, security, fire alarms, intercoms, audio/video, media mgt.
- Network Infrastructure Corp. - WAN/LAN, security, fire alarms, intercoms, media management/dist.
- Safeguard Security - Fire detection and suppression, security alarms, intercoms, clocks
- World Wide Technology - WAN/LAN

Telecom Contracts

- Able Information - PBX, VoIP Cisco and Toshiba
- Compel - Alcatel, NEC, Mitel, Nortel and NEC.
- Copper State Comm. - PBX, Key, VoIP - Cisco, Nortel and Toshiba
- Netsian Technologies - NEC PBX, VoIP
- Network Infrastructure Corp. - PBX, Key, VoIP - Cisco, Redline, Ceragon and Interstar
- Premise One, Inc. - PBX and VoIP - Cisco and 3Com
- World Wide Technology, Inc.- Cisco VoIP telecommunication systems



Network Integration/ Support

Note: Services only

- Able Information
- Network Infrastructure Corp.
- World Wide Technology, Inc.

Erate Internal Connections

470 & SPIN numbers available on web page

- Able Information Technologies, Inc.
- Darcomm Network Solutions
- K-12 Soundvision LLC
- Netsian Technologies Group
- Network Infrastructure Corporation
- World Wide Technology, Inc.

Other Contracts

- Copiers/Multifunctional Devices
- Audio/Visual
- Job Order Contracting

Thank You

Thank you for attending

Any other questions?

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