

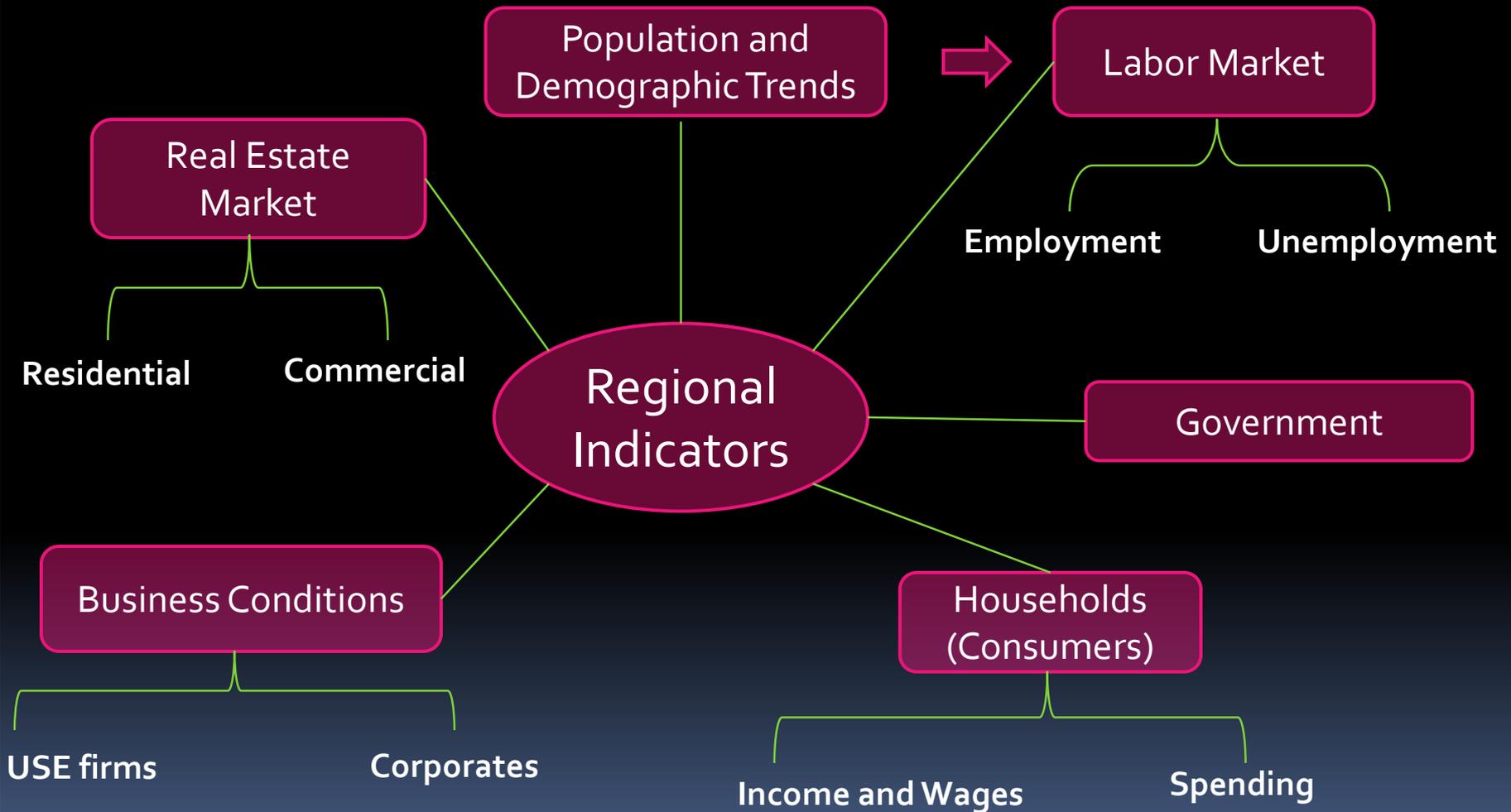


Economic expansion poised to accelerate

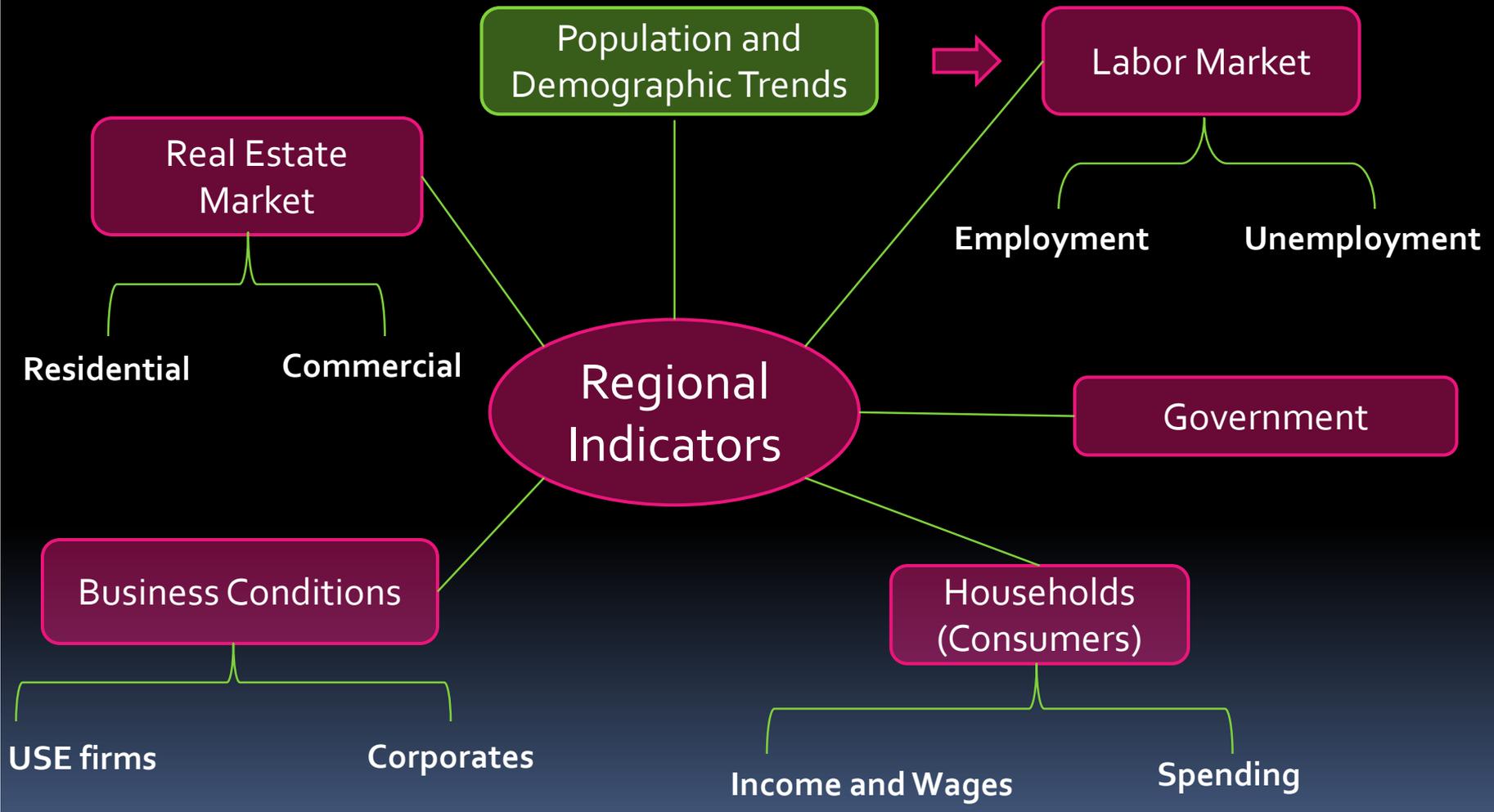
# REGIONAL ECONOMIC UPDATE

## 2013 3<sup>RD</sup> QTR

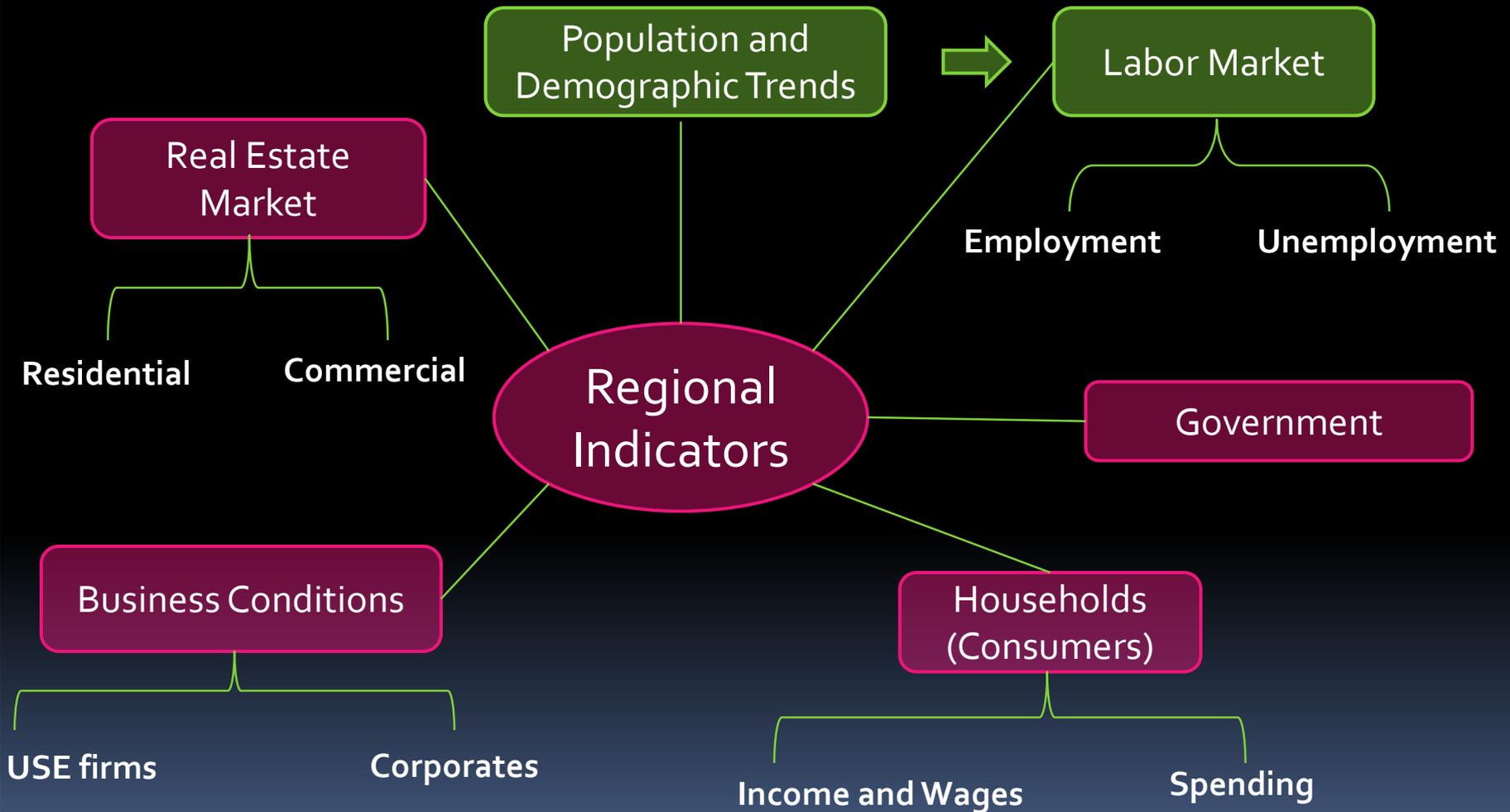
# Regional Economic Indicators



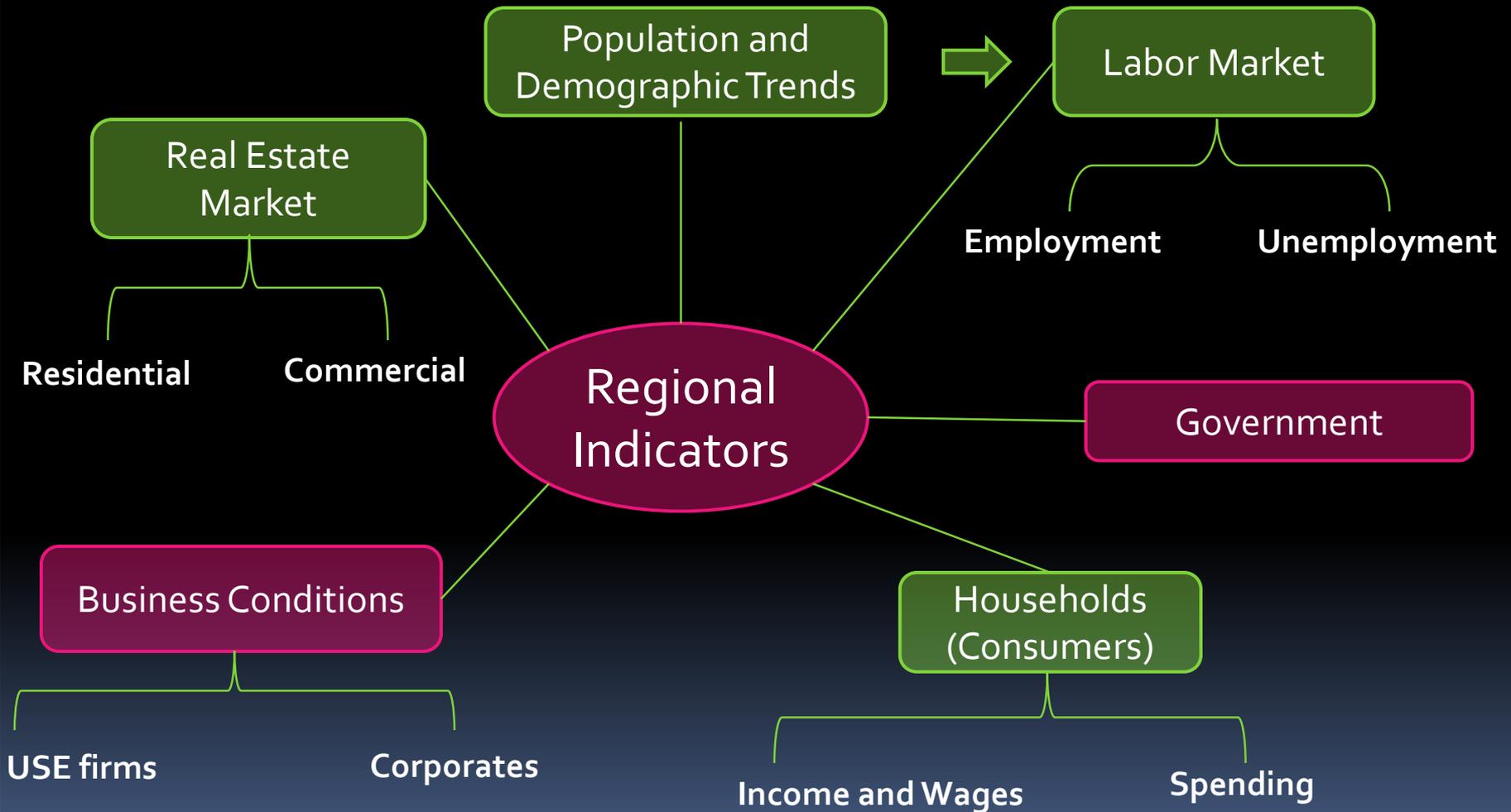
# Regional Economic Indicators



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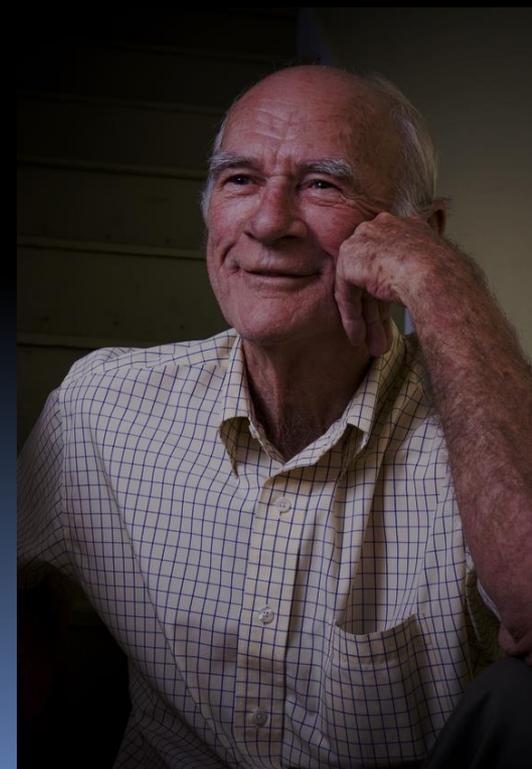
- Demographic trends
  - Labor market and employment situation
  - Real estate
  - Consumer well being
  - Macro economic factors
- 

# Demographic Trends

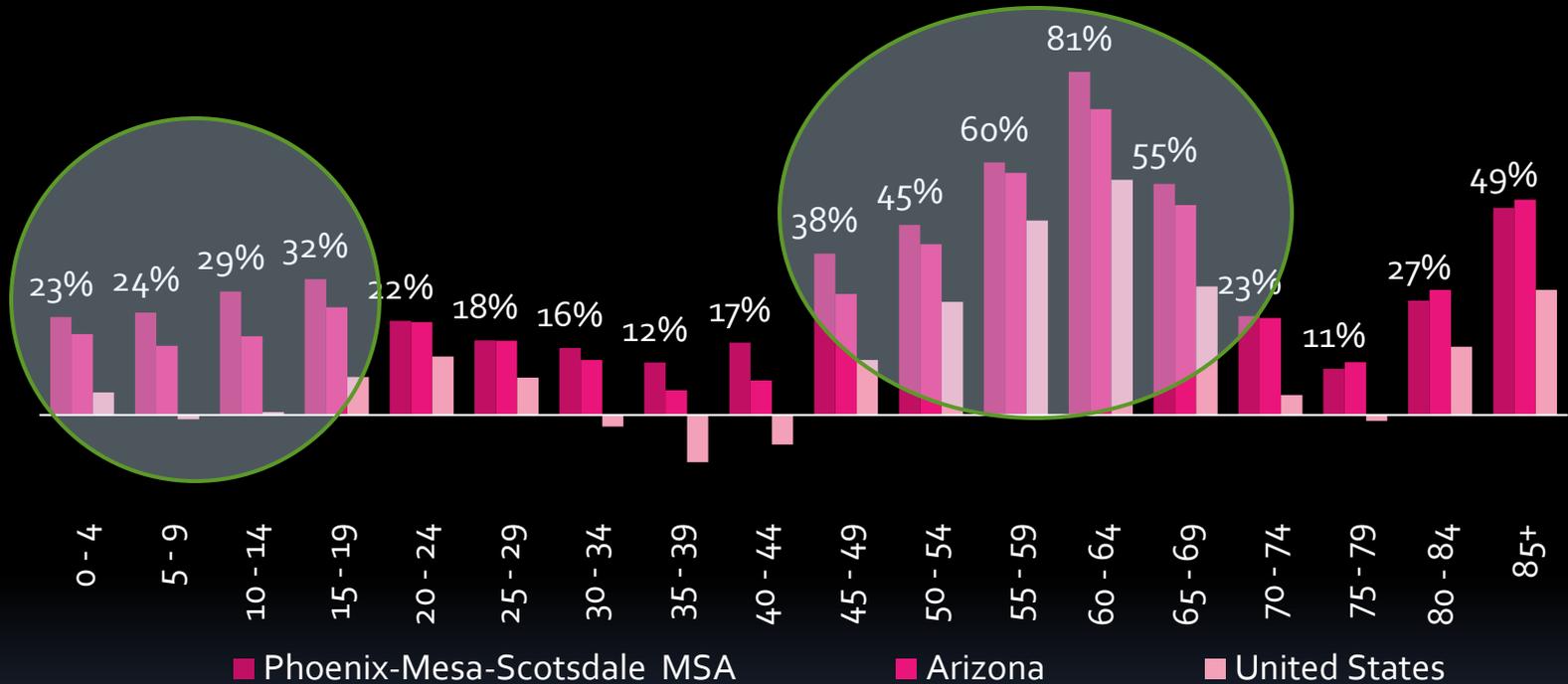
- Net migration  
...will define next generation workforce

| Rank<br>(by growth rate) | Decade    | Growth Rate 1/ | End of Decade<br>Population |
|--------------------------|-----------|----------------|-----------------------------|
| 7                        | 1980-1990 | 39.9%          | 2,238,480                   |
| 6                        | 1990-2000 | 45.3%          | 3,251,876                   |
| 11                       | 2000-2010 | 28.8%          | 4,192,887                   |

Data Sources: U.S. Census Bureau  
1/ Rankings by Centennial Population Growth



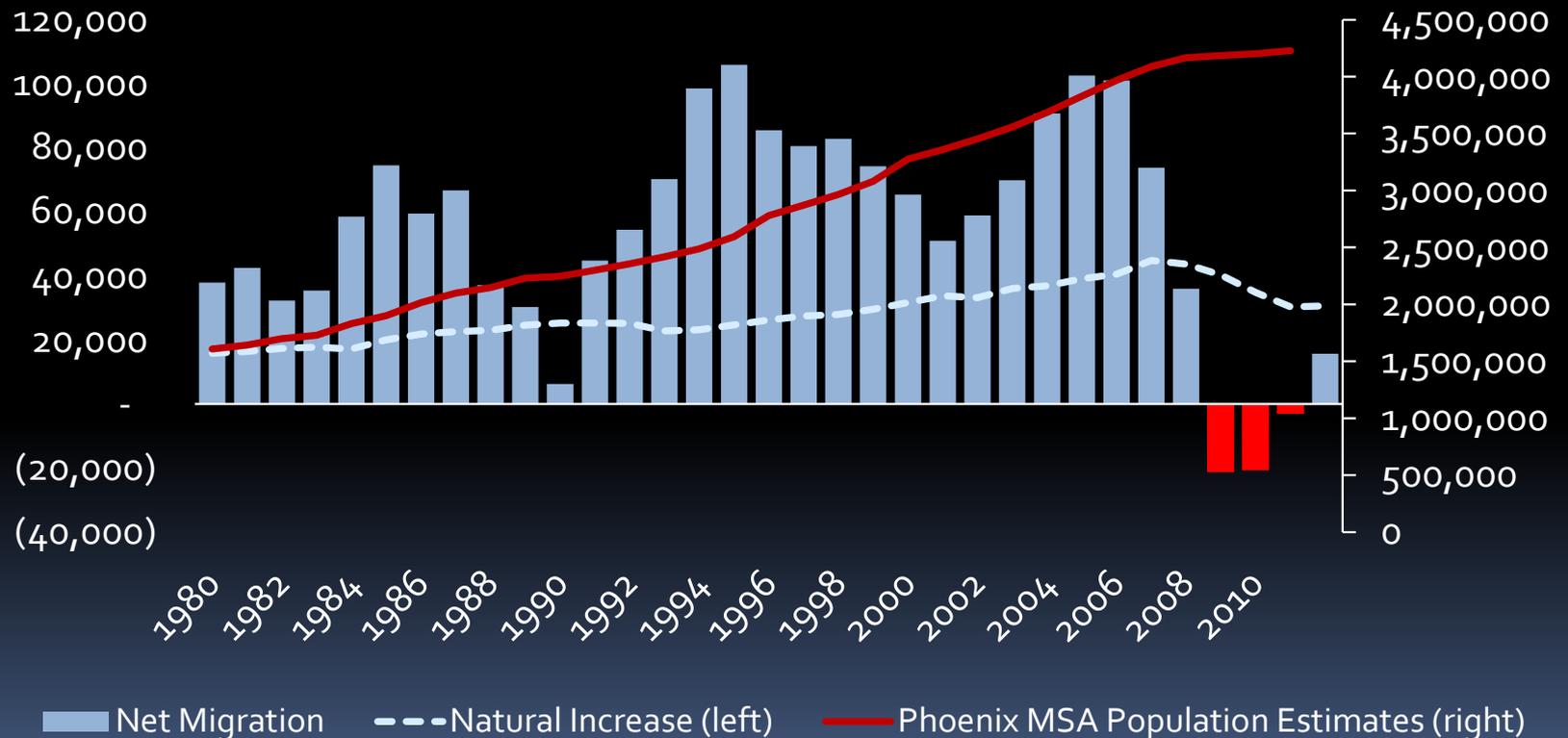
# Aging Population Transforming Labor Market, 2000-2010 Population Growth



|                                    | 2000-2010 | Under 25  | 25-44 yrs   | 45-64 yrs  | 65+ yrs   |
|------------------------------------|-----------|-----------|-------------|------------|-----------|
| <b>Phoenix-Mesa-Scottsdale MSA</b> | Change    | 313,711   | 159,615     | 341,125    | 126,562   |
| <b>Arizona</b>                     | Change    | 381,177   | 167,718     | 498,498    | 213,992   |
| <b>United States</b>               | Change    | 5,416,289 | (2,905,697) | 19,536,809 | 5,276,231 |

# Net Migration Returns as Birth Rates Decline

Population Estimates and Natural Increase  
(Births minus Deaths)



Sources: Office of Employment and Population Statistics, Arizona Department of Administration; Vital Statistics, Arizona Department of Health Services; Economic and Business Research Center, Eller College of Management, The University of Arizona.

# Labor Market and Employment Situation

- Shrinking workforce
- Unemployment declining  
.....but remains relatively high
- Lackluster job creation rate

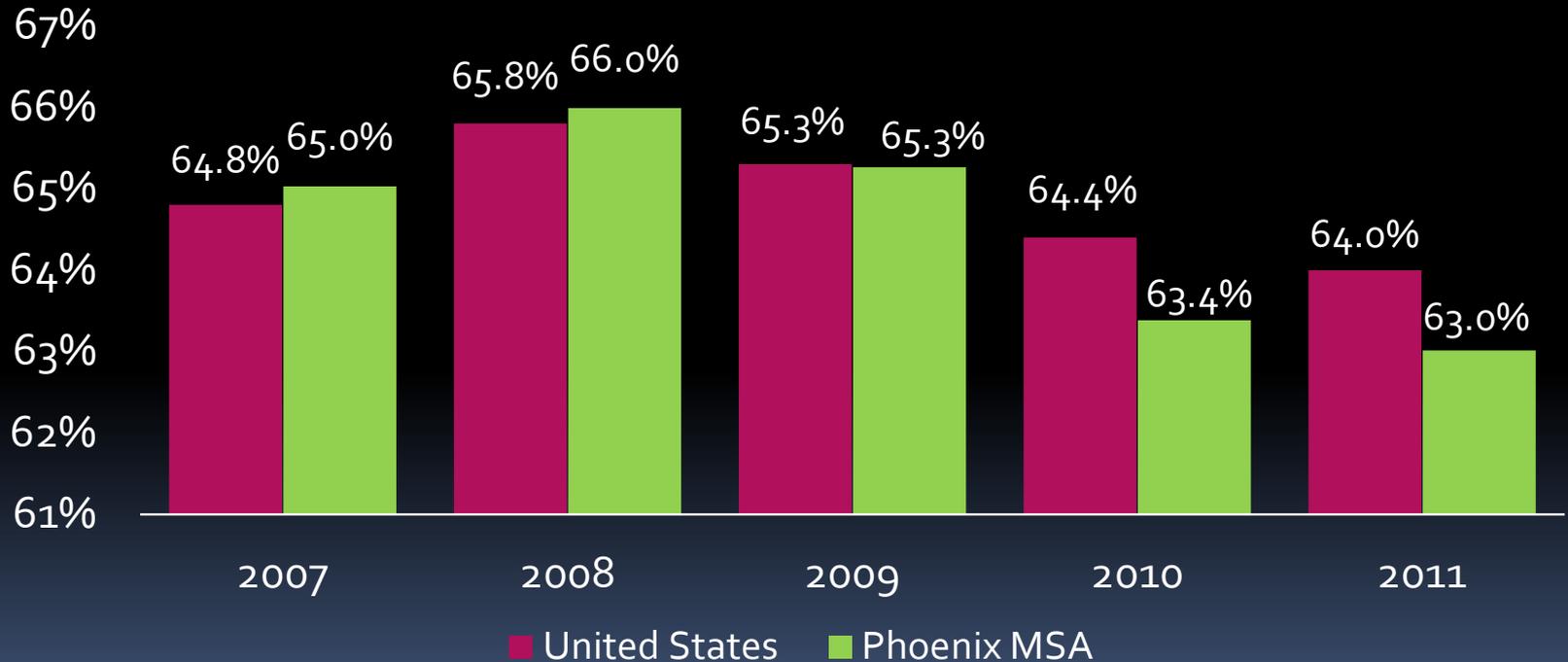
## Job Recovery Rate:

- *Phoenix metro area: 48%*
- *National Average: 73%*



# Labor Force Shrinking Faster Than National Average

Population 16 years and over  
in the Labor Force



# Labor Market in Recovery

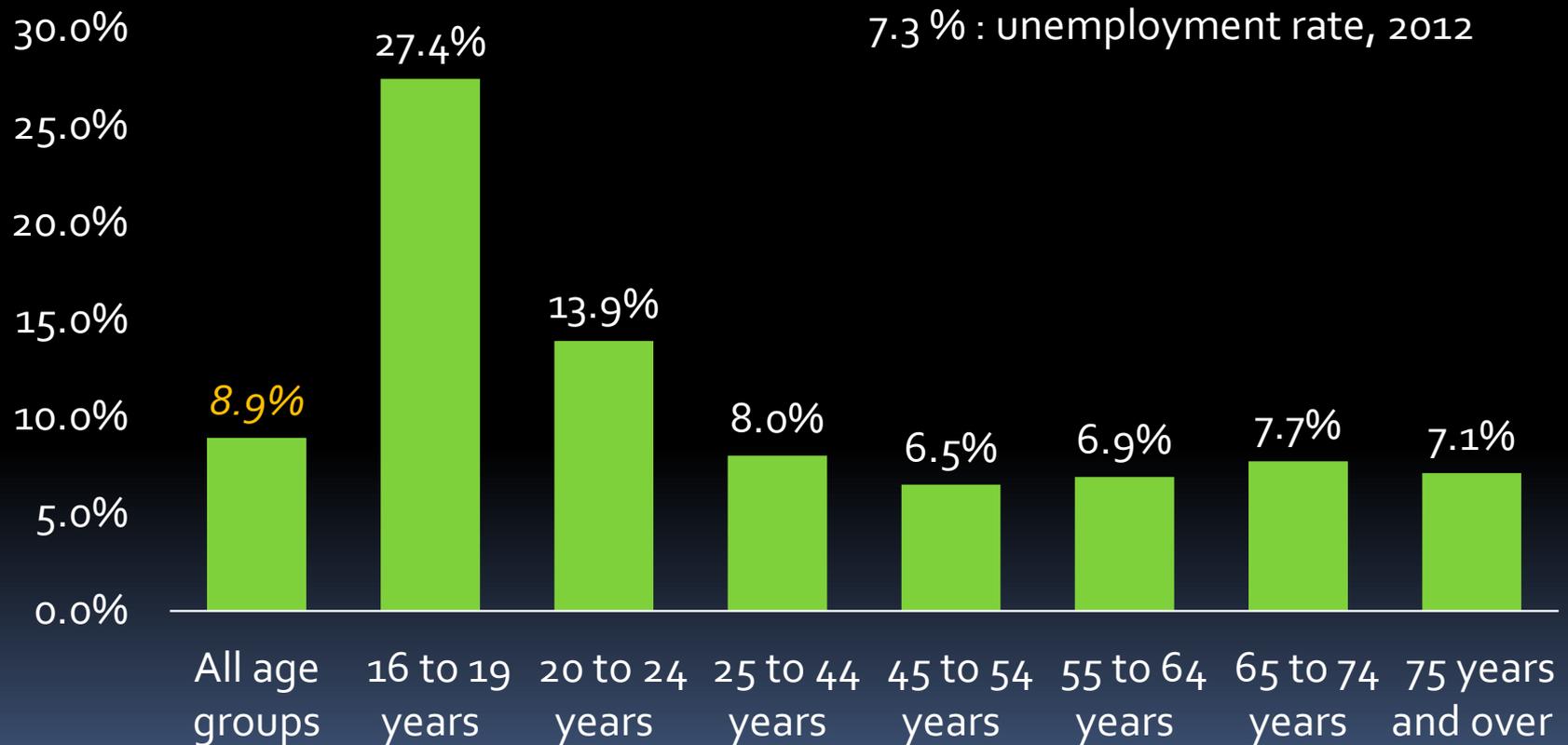
Labor Force &  
Number Employed

Unemployed



Sources: Office of Employment and Population Statistics, Arizona Department of Administration, LAUS data

# High Unemployment Among the Youth, 2012

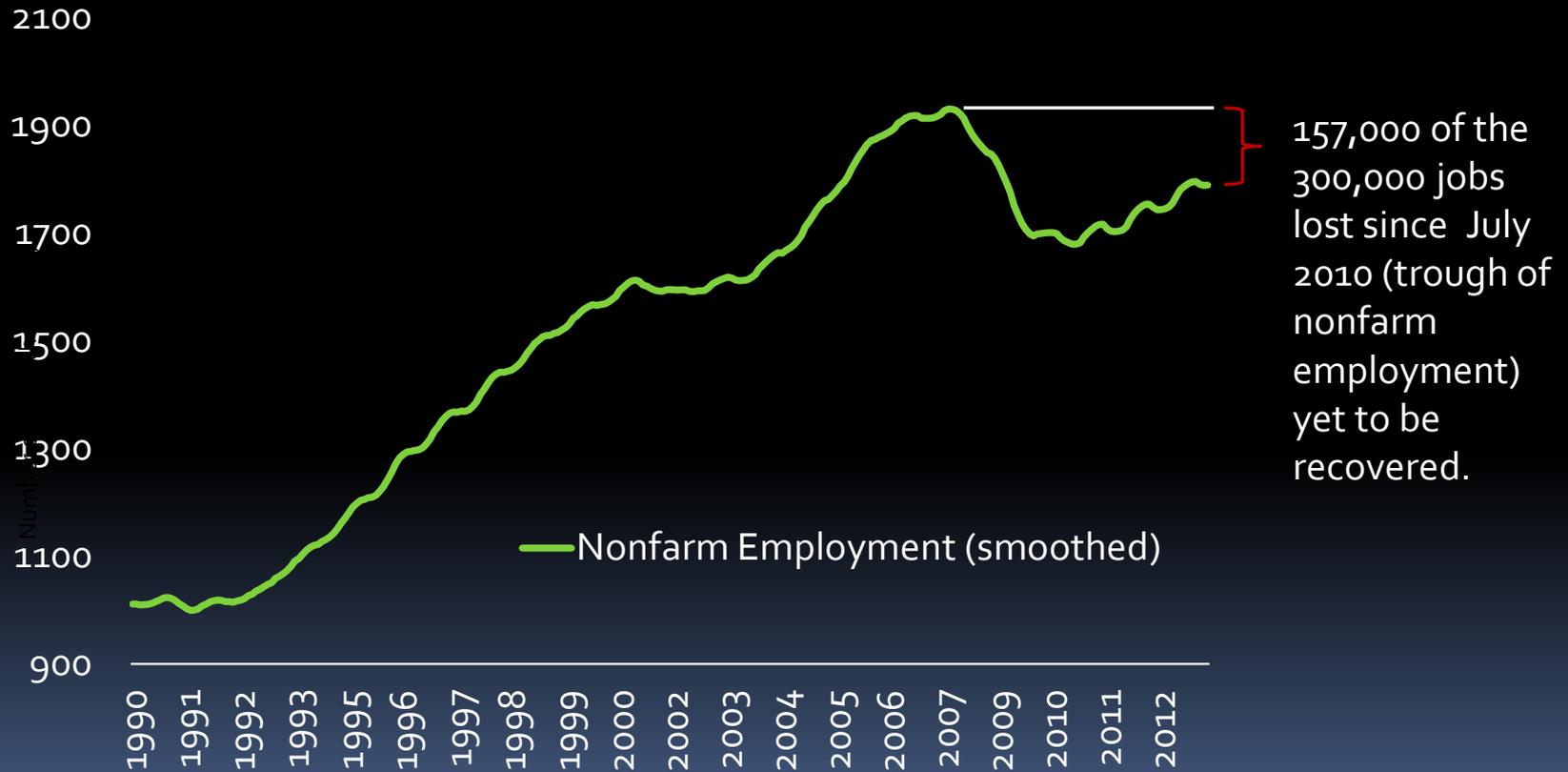


Sources: 2012 American Community Survey 1-Year Estimates

Note: 8.9 percent is the average unemployment rate for those that responded to the survey

# Lackluster Job Growth

Number of Nonfarm Jobs,  
Jan. 1990 to Aug. 2013



# Employment Recovery by Sectors With Largest Job Loss



Sources: Office of Employment and Population Statistics, Arizona Department of Administration, CES data

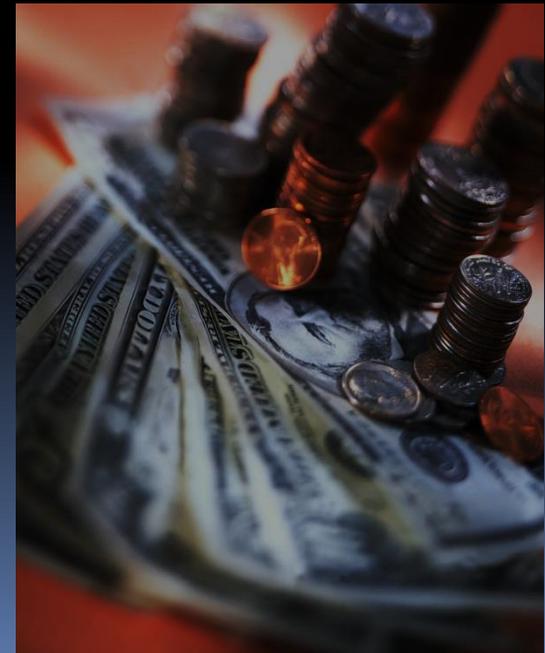
# Labor Market in Recovery

|                                  | August,<br>2013  | Change from last<br>year, same month |             |
|----------------------------------|------------------|--------------------------------------|-------------|
|                                  |                  | Number                               | Percent     |
| Mining and Construction          | 101,000          | 6,100                                | 9.8%        |
| Natural Resources and Mining     | 3,800            | (100)                                | (2.6%)      |
| Construction                     | 97,200           | 6,200                                | 6.8%        |
| Manufacturing                    | 116,800          | (900)                                | (0.8%)      |
| Trade, Transport., and Utilities | 364,300          | 11,100                               | 3.1%        |
| Information                      | 30,200           | 500                                  | 1.7%        |
| Financial Activities             | 152,500          | 4,700                                | 3.2%        |
| Prof. and Bus. Services          | 288,600          | 3,200                                | 1.1%        |
| Educ. and Health Services        | 264,000          | 9,000                                | 3.5%        |
| Leisure and Hospitality          | 186,100          | 6,900                                | 3.9%        |
| Other Services                   | 61,000           | (200)                                | (0.3%)      |
| Government                       | 225,700          | 1,800                                | 0.8%        |
| <b>Total Non-Farm Employment</b> | <b>1,790,200</b> | <b>42,200</b>                        | <b>2.4%</b> |

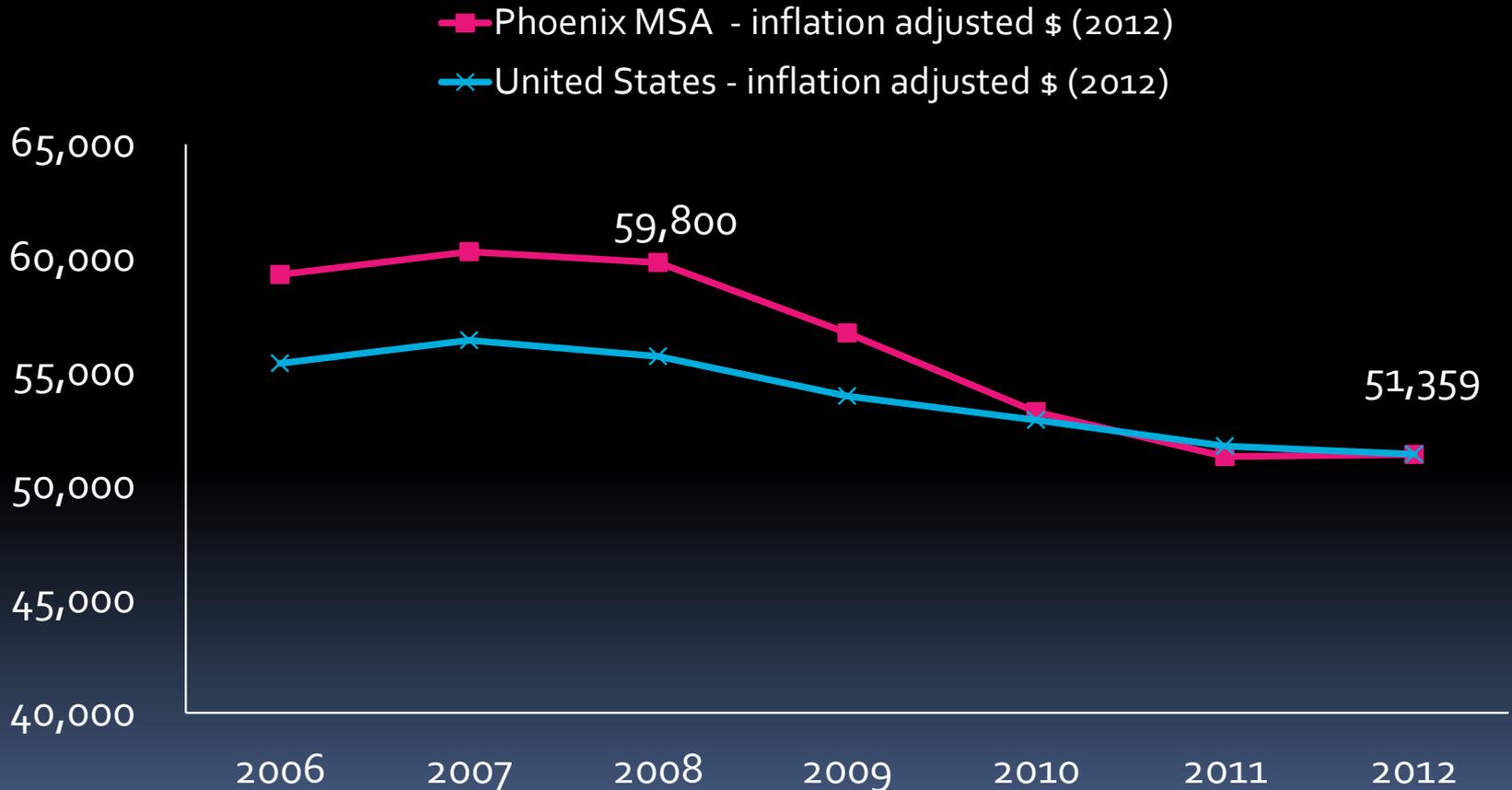
Sources: Office of Employment and Population Statistics, Arizona Department of Administration, CES data

# Consumers Holding Their Own

- Real household incomes below pre-recession levels  
*.....but aggregate personal incomes rising*
- Consumer confidence increasing
- Price Inflation moderate
- Spending on the rise



# Real Median Household Income yet to recover..

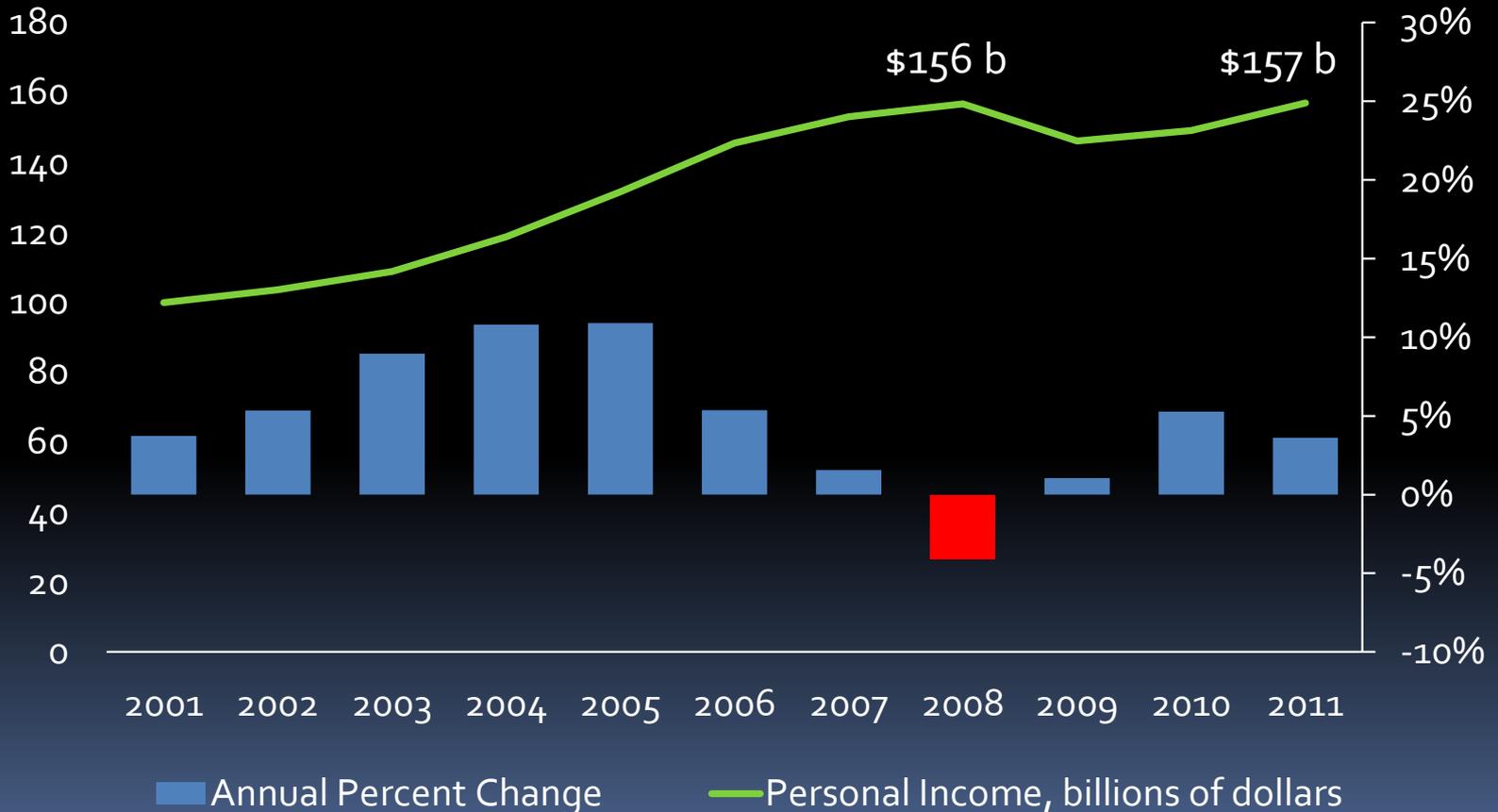


Sources: American Community Survey, 1-Year Estimates, 2006-2012

# Personal Income increasing

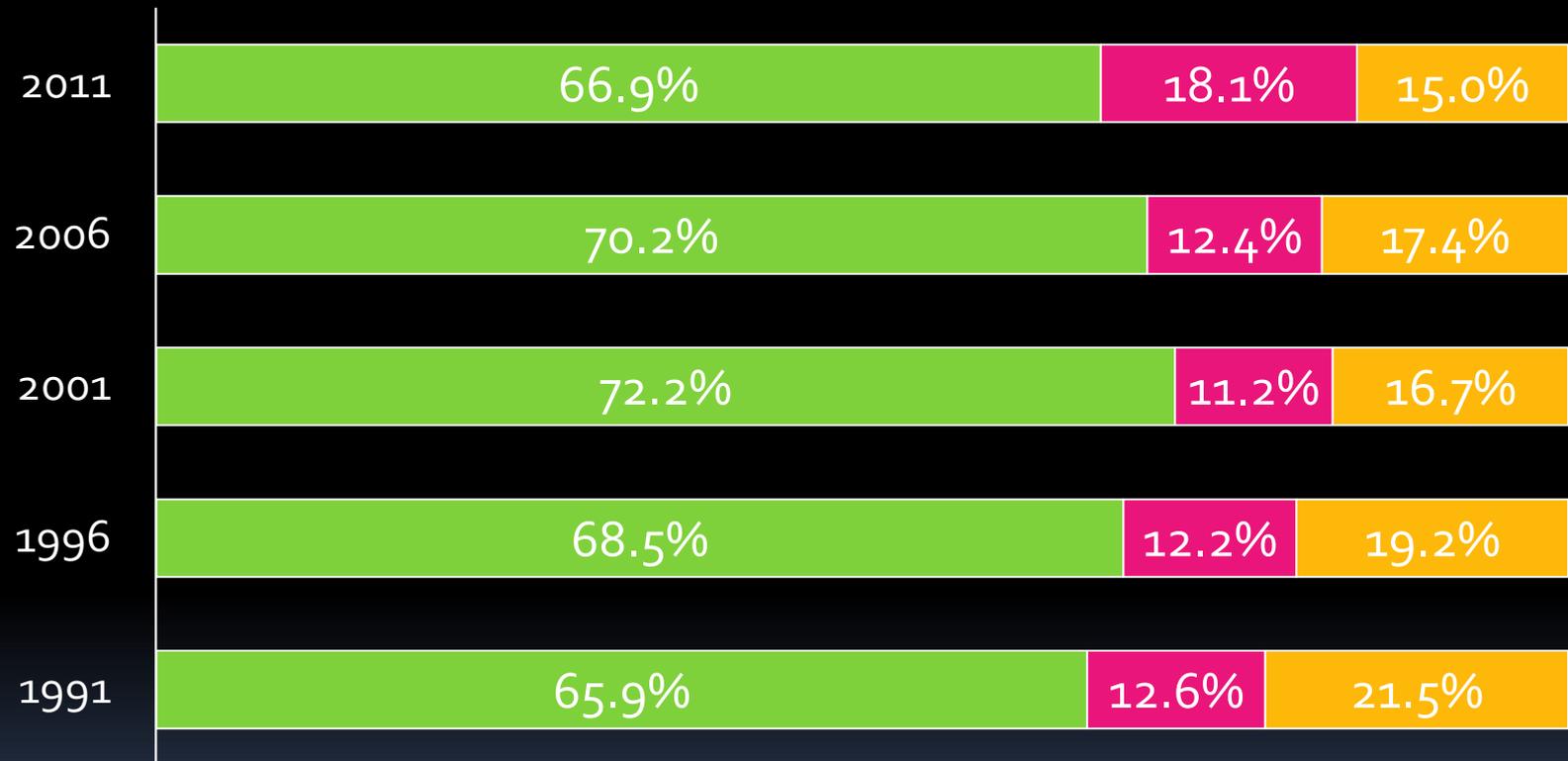
Billions of dollars

Percent Change



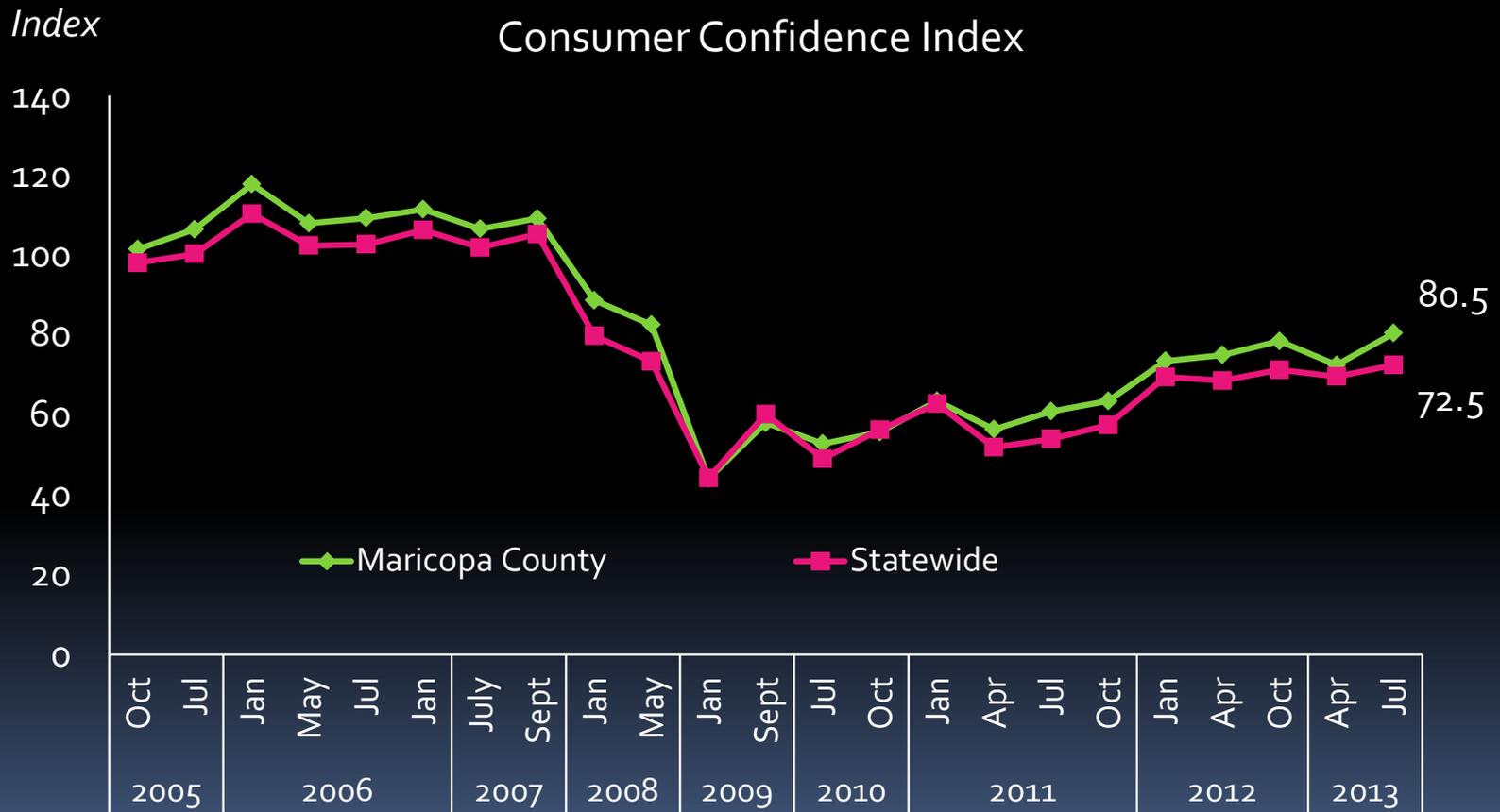
Sources: U.S. Bureau of Economic Analysis

# Personal Income Components



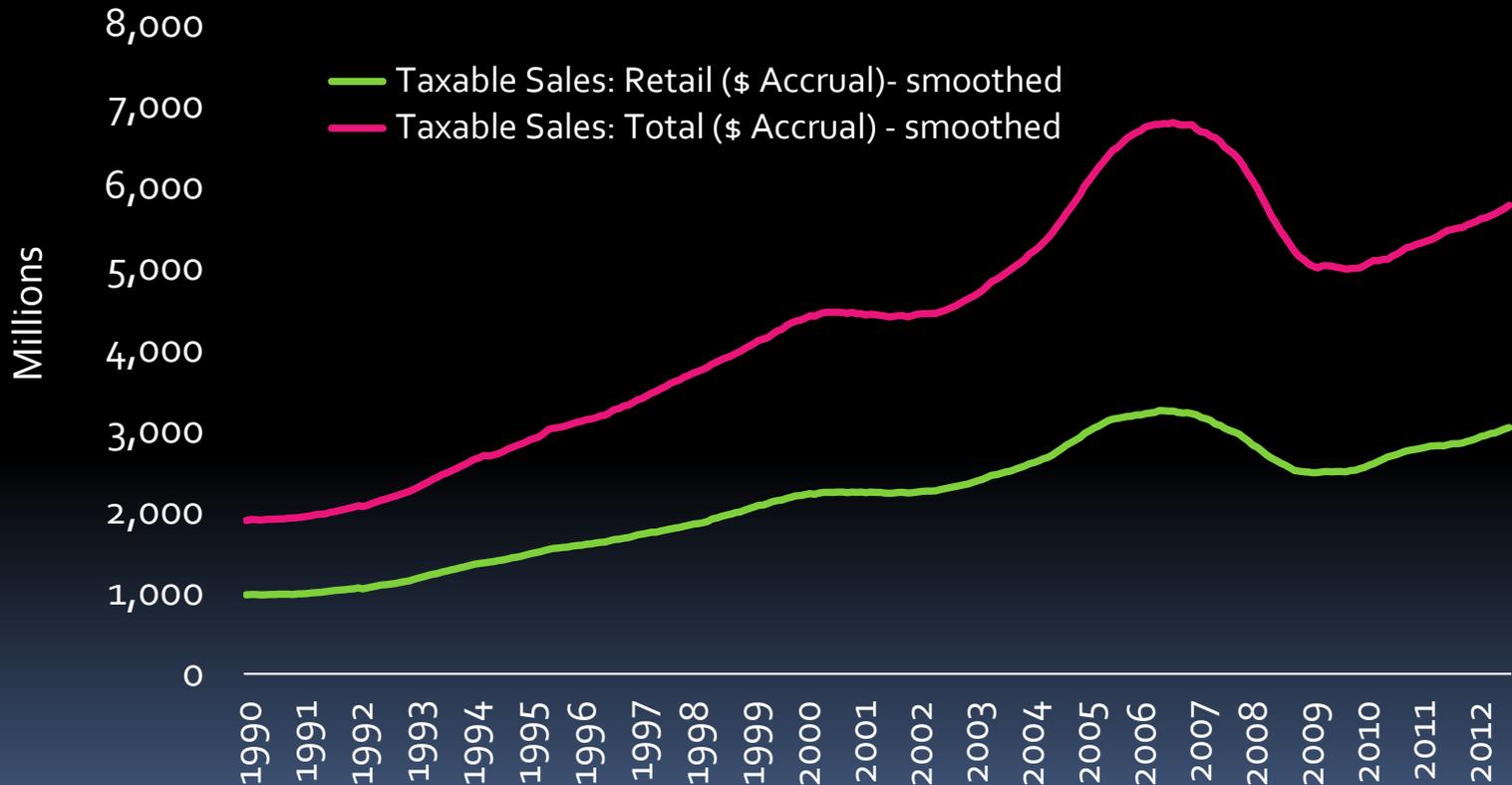
- Net earnings 1/
- Personal current transfer receipts
- Dividends, interest, and rent

# Consumers Optimistic about Economy, but Cautious on Jobs

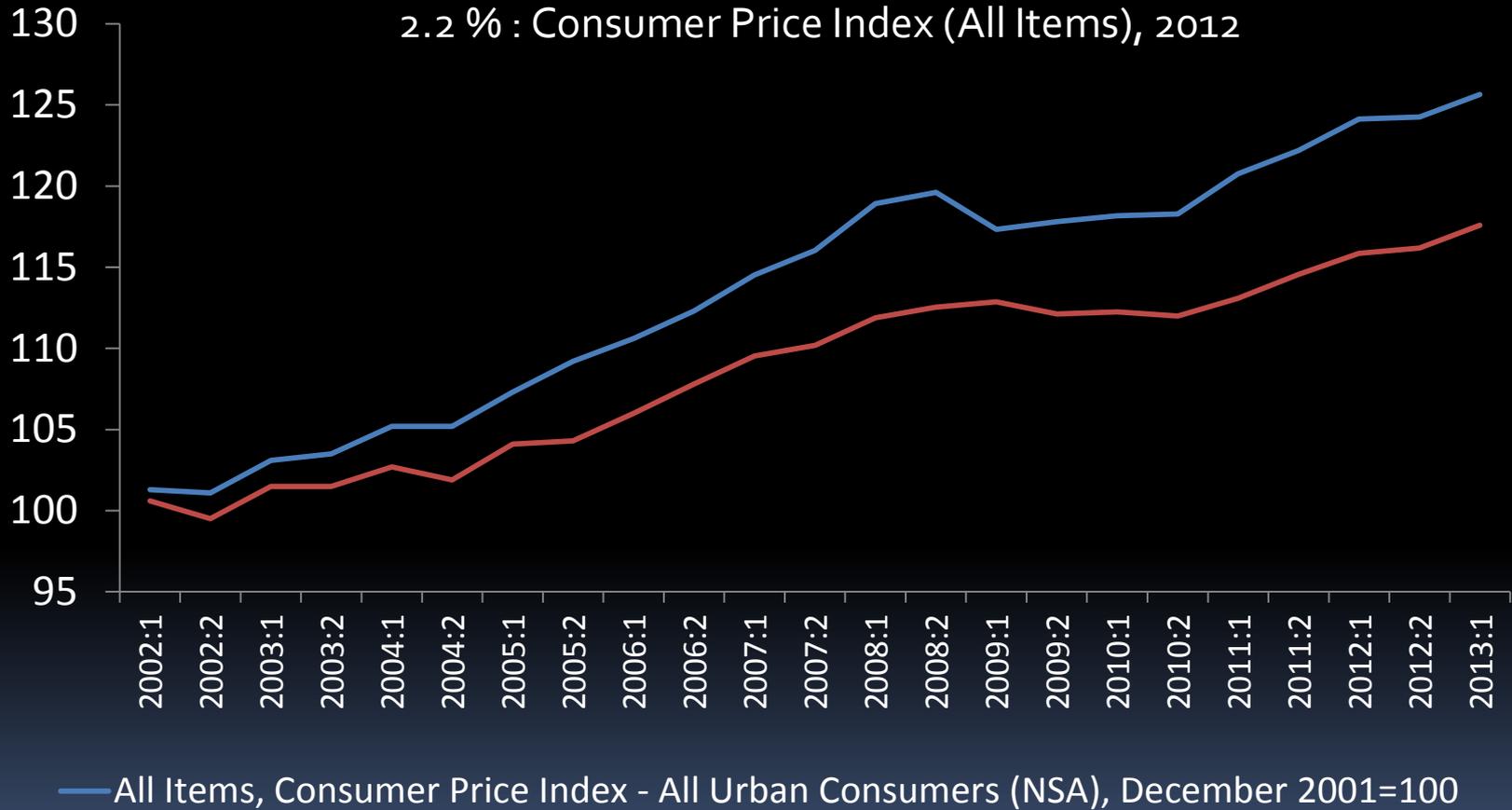


# Spending on the Rise

Taxable Sales (Spending), Subject to Transaction Privilege Tax (TPT)



# Price Inflation Modest

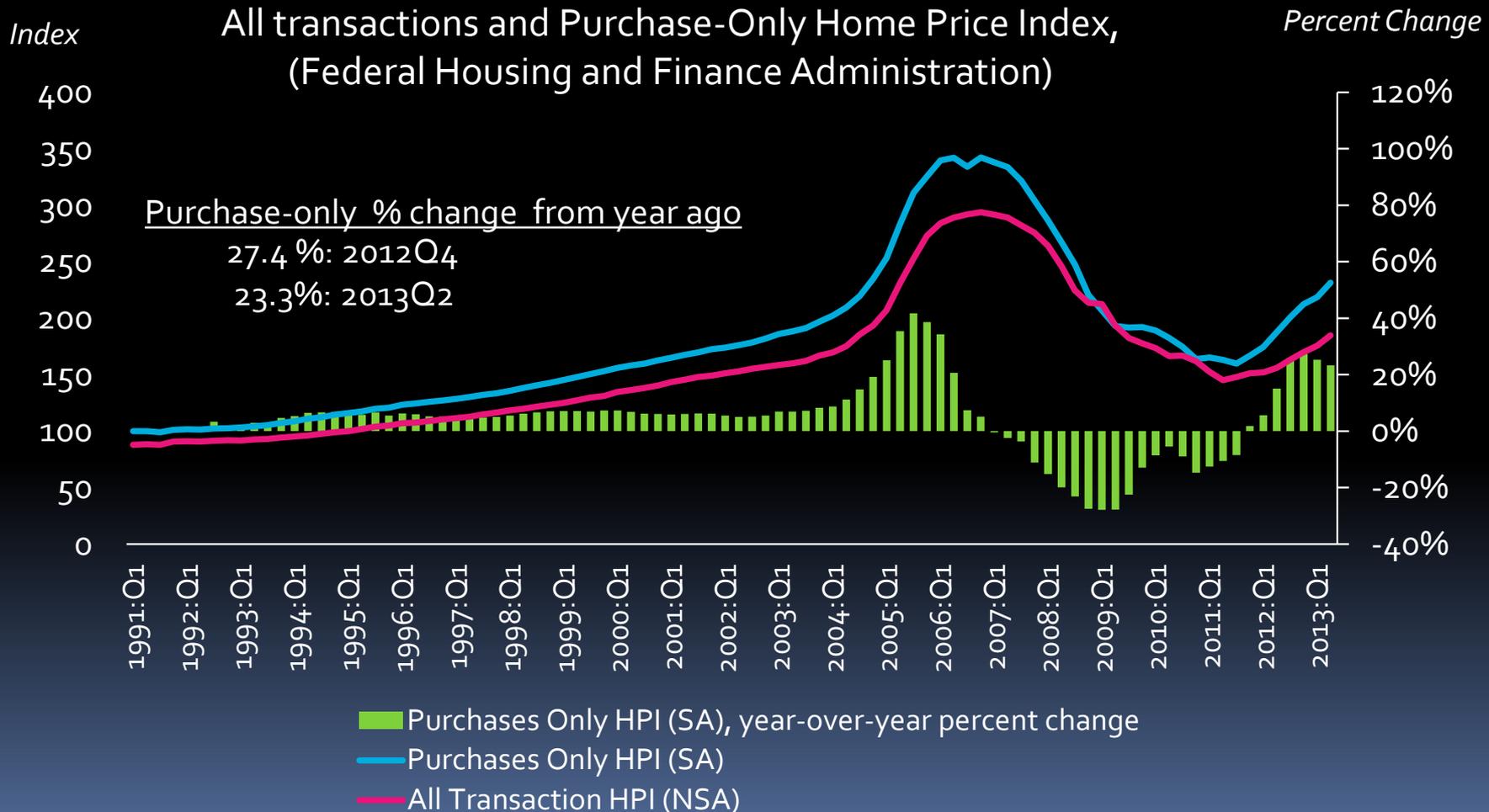




# Housing Market in Recovery

- Home prices continue to appreciate
    - but at slower pace
  - Residential construction on the rise
  - Commercial space vacancy rates declining
- 

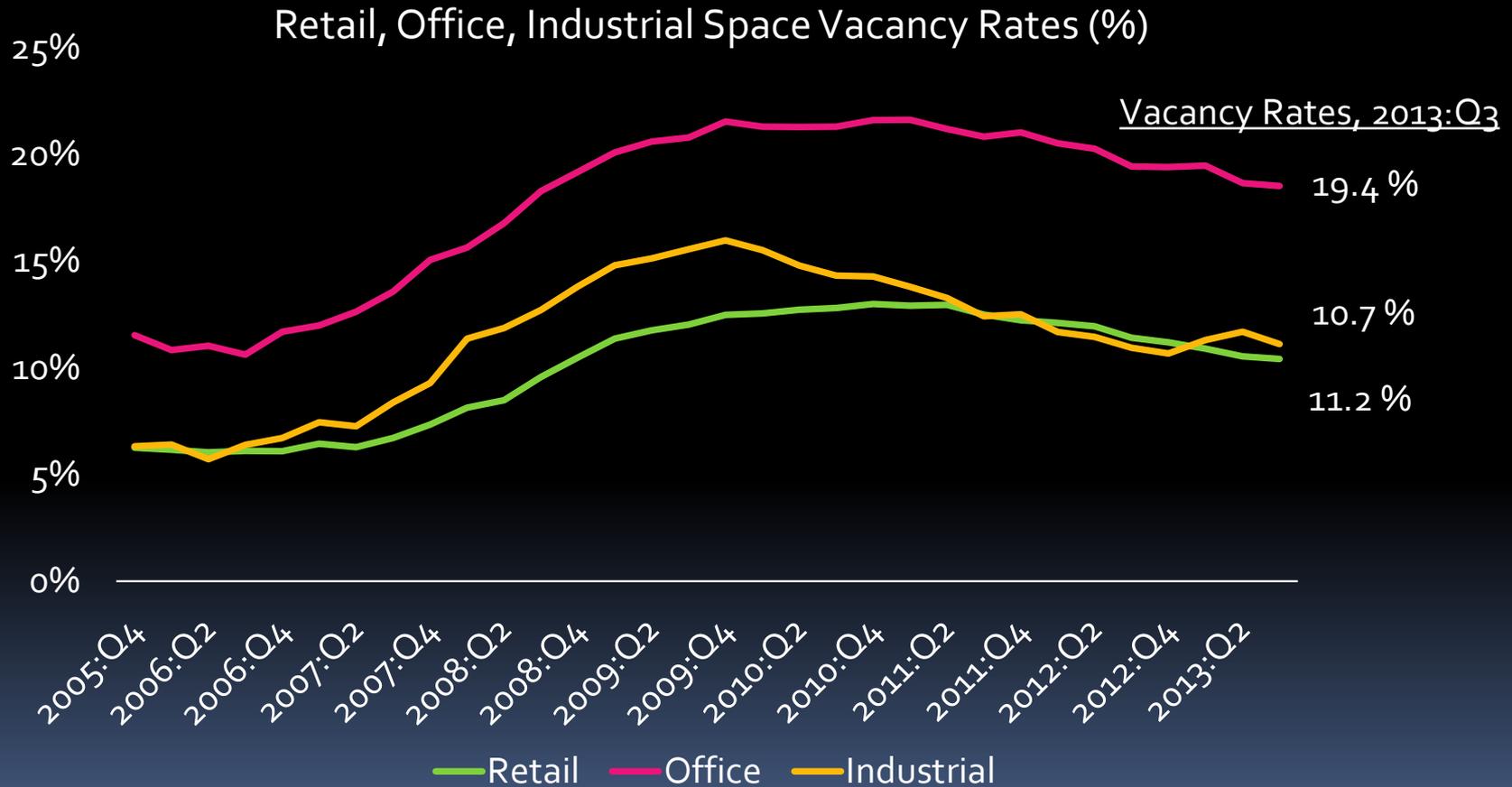
# Home Prices Appreciate at a slower pace



# Building Permit Applications, Construction on the rise



# Commercial Space Vacancy Rates Declining





# Macro Economic Factors

- Global Economic growth
    - downgraded
  - Monetary tightening
    - Car loans and Mortgage rates rising
  - Fiscal tightening
    - Short-term interest rates increase
    - Aerospace and Defense sector cooling
- 

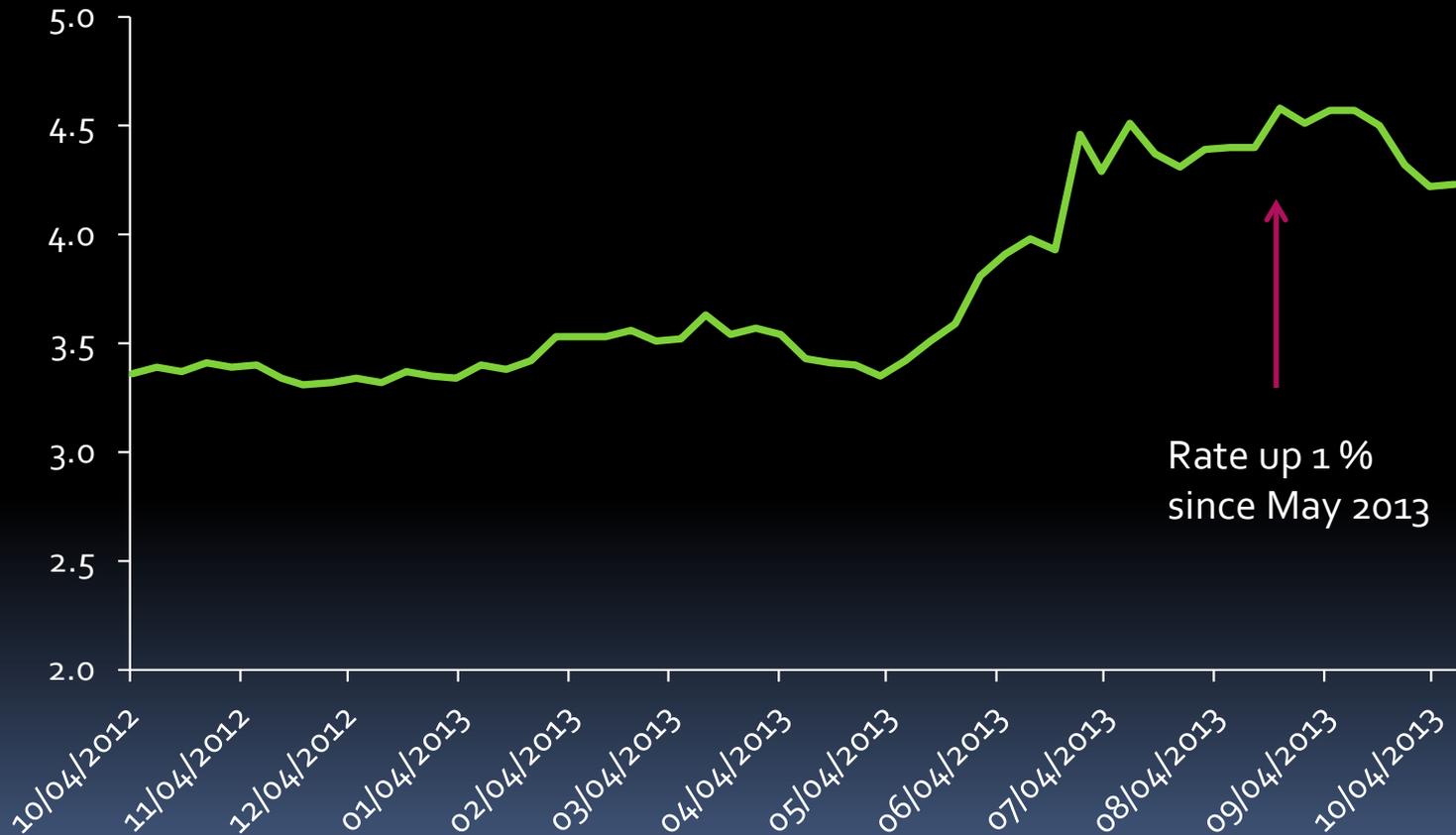
# Global Economic Growth Forecasts

## “Downgraded”

|  | <i>Actual</i> | <i>October 2013 Projections</i> |             | <i>Difference from July 2013 Projections</i> |             |
|--|---------------|---------------------------------|-------------|--|-------------|
|  | <i>2012</i>   | <i>2013</i>                     | <i>2014</i> | <i>2013</i>                                  | <i>2014</i> |
| <b>Global Output</b>                       | <b>3.2</b>    | <b>2.9</b>                      | <b>3.6</b>  | <b>-0.2</b>                                  | <b>-0.2</b> |
| <i>Advanced Economies</i>                  | <i>1.5</i>    | <i>1.2</i>                      | <i>2.0</i>  | <i>-0.0</i>                                  | <i>-0.1</i> |
| United States                              | <i>2.8</i>    | <i>1.6</i>                      | <i>2.6</i>  | <i>-0.1</i>                                  | <i>-0.1</i> |
| Euro Area                                  | <i>-0.6</i>   | <i>-0.4</i>                     | <i>1.0</i>  | <i>-0.2</i>                                  | <i>+0.1</i> |
| <i>Emerging &amp; Developing Economies</i> | <i>4.9</i>    | <i>4.5</i>                      | <i>5.1</i>  | <i>-0.5</i>                                  | <i>-0.3</i> |

# Interest Rates and Monetary Tightening

30-Year Fixed Rate Mortgage Average in the United States



# Take Away

- Economy growing at moderate rate
  - Housing market recovering
  - Employment growth lackluster but expected to accelerate
  - Consumers cautious but spending
- Headwinds
  - Global economy growing slower than expected
  - Monetary tightening
    - Car loans and mortgage rates rising
  - Fiscal tightening
    - Short-term interest rates increase
    - Aerospace and defense sector cooling

For Additional Information Contact  
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Information Services, MAG

# QUESTIONS AND COMMENTS



# 2000-2010 Population Growth

