



Housing Market Data

MAG Planners and ED Partnership Exchange

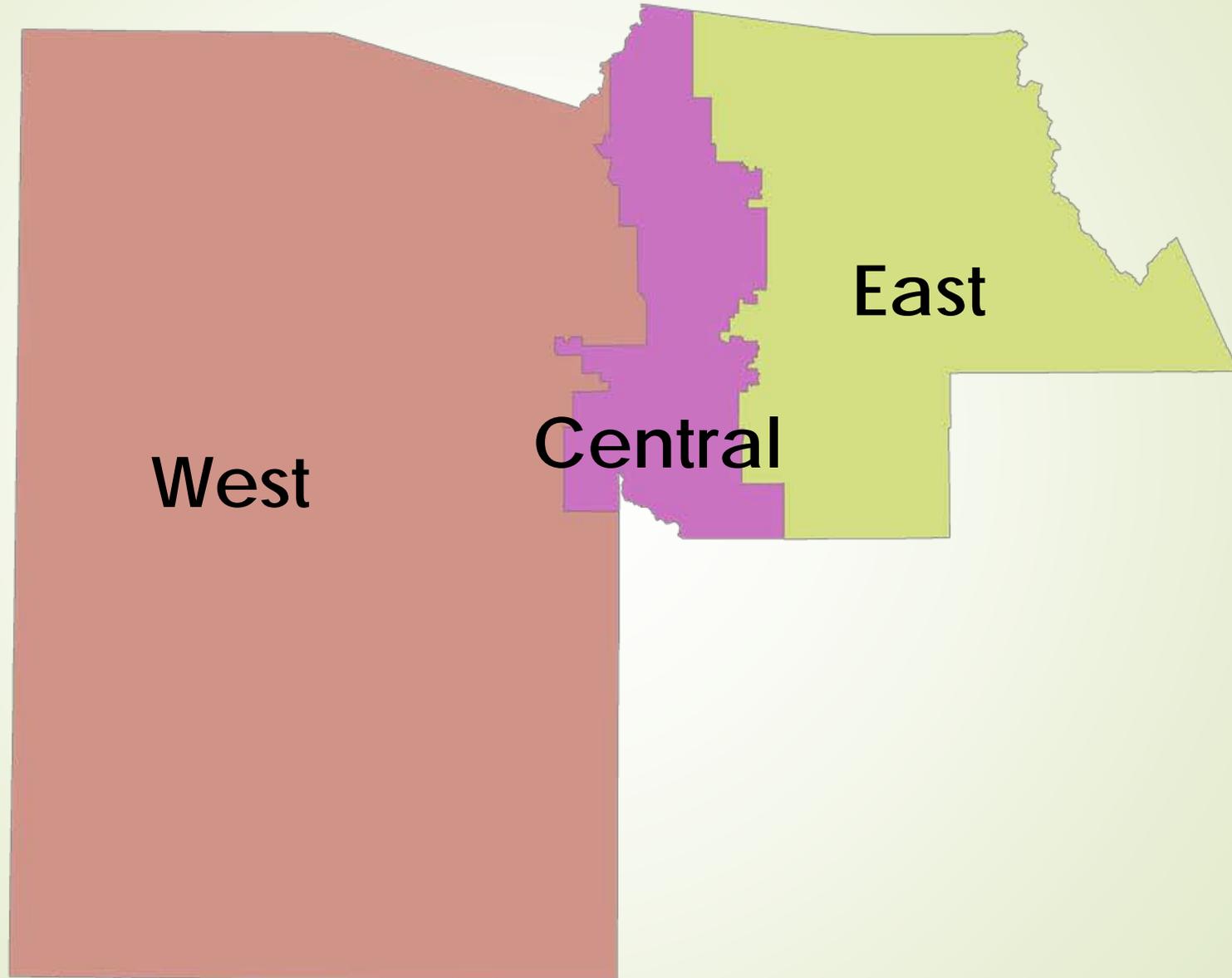
April 18, 2017



The Information Market

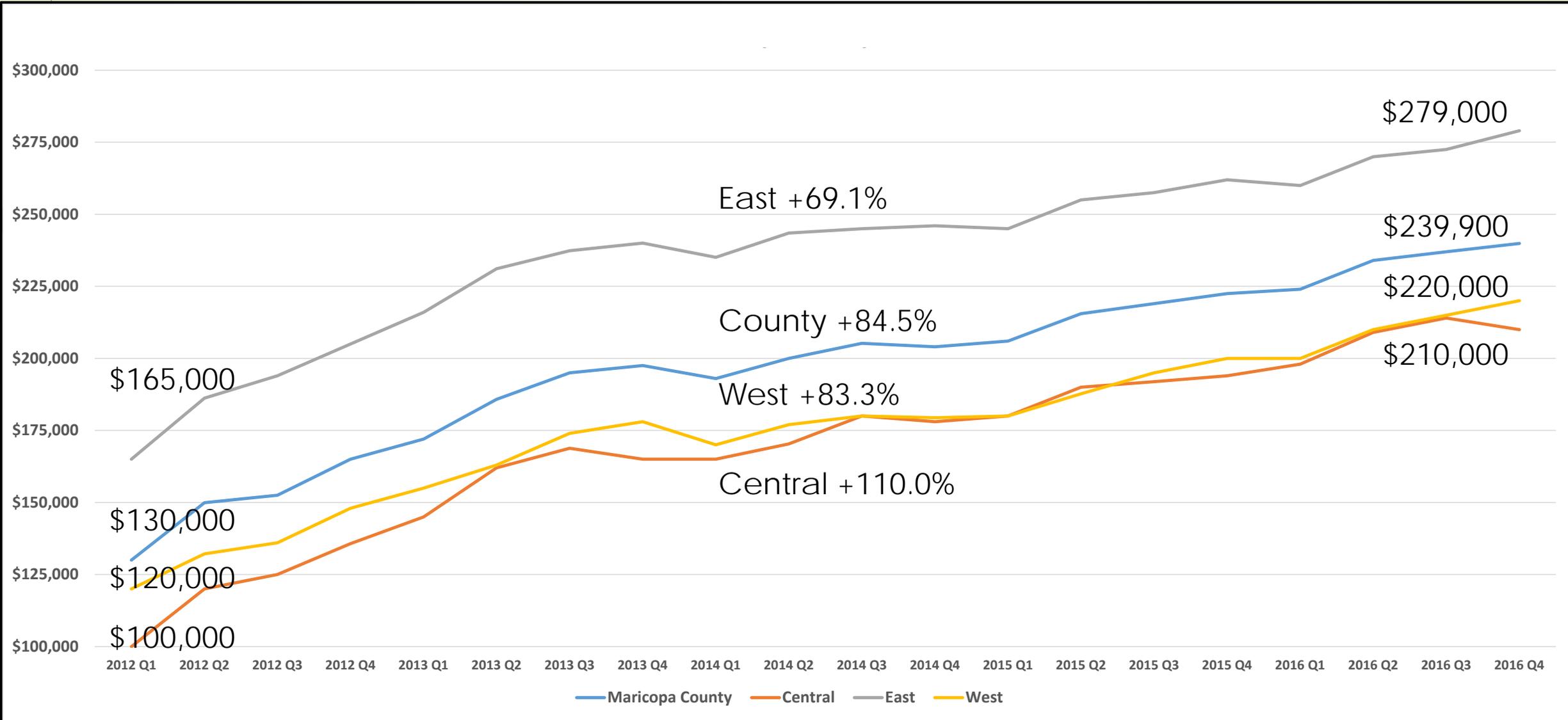
- Residential Sales Data for Maricopa County
- 4.1 million sales transaction records all geocoded
- Complete data from Jan 1, 1983 to March 2, 2017
- Updates received monthly
- Limited sales data back to 1950s and 1960s
- Residential, Commercial and Vacant Lands records included
- Data for Pinal County and Yavapai County coming soon

Regions



Median Sales Price

Quarter 1 - 2012 to Quarter 4 - 2016



By Jurisdiction – Example Surprise

Surprise											
	Total Residential Sales					New Construction Residential Sales					
Quarter	Total Sales	Median	Average	Min	Max	New Sales	% New	New Median	New Avg	New Min	New Max
2012 Q1	1,004	\$135,000	\$149,772	\$8,000	\$800,000	61	6.1%	\$166,003	\$174,586	\$120,500	\$277,878
2012 Q2	1,075	\$144,490	\$156,949	\$15,000	\$784,081	95	8.8%	\$176,903	\$186,056	\$137,423	\$272,500
2012 Q3	951	\$150,000	\$159,139	\$9,700	\$530,000	100	10.5%	\$184,964	\$189,825	\$119,000	\$300,595
2012 Q4	1,022	\$155,000	\$166,428	\$13,000	\$800,000	135	13.2%	\$181,908	\$192,846	\$76,900	\$312,415
2013 Q1	1,087	\$161,500	\$176,298	\$20,000	\$800,000	158	14.5%	\$194,038	\$200,405	\$105,000	\$300,000
2013 Q2	1,292	\$167,900	\$181,353	\$4,555	\$780,000	115	8.9%	\$214,900	\$220,330	\$79,900	\$361,137
2013 Q3	1,006	\$180,000	\$191,873	\$8,220	\$740,000	150	14.9%	\$234,785	\$233,904	\$97,000	\$357,469
2013 Q4	897	\$188,500	\$199,478	\$31,000	\$850,000	165	18.4%	\$233,527	\$230,985	\$117,000	\$339,959
2014 Q1	915	\$180,000	\$198,133	\$16,075	\$645,000	104	11.4%	\$244,994	\$247,790	\$99,900	\$372,073
2014 Q2	1,101	\$186,000	\$198,153	\$15,000	\$765,000	123	11.2%	\$263,887	\$257,486	\$139,900	\$352,782
2014 Q3	876	\$185,250	\$199,182	\$25,000	\$735,000	91	10.4%	\$252,000	\$250,172	\$107,500	\$384,901
2014 Q4	862	\$185,000	\$198,450	\$15,000	\$815,000	75	8.7%	\$259,990	\$259,695	\$103,500	\$345,955
2015 Q1	874	\$189,000	\$207,983	\$12,000	\$847,000	81	9.3%	\$259,241	\$259,509	\$103,400	\$416,306
2015 Q2	1,200	\$194,000	\$207,078	\$22,500	\$750,000	107	8.9%	\$274,990	\$268,909	\$141,404	\$384,831
2015 Q3	1,089	\$201,000	\$214,487	\$15,000	\$625,000	120	11.0%	\$278,750	\$267,889	\$144,300	\$425,000
2015 Q4	875	\$212,100	\$221,581	\$35,000	\$750,000	134	15.3%	\$266,694	\$268,496	\$157,938	\$410,623
2016 Q1	1,010	\$205,000	\$217,009	\$30,000	\$655,000	93	9.2%	\$278,337	\$279,430	\$161,415	\$420,253
2016 Q2	1,300	\$210,000	\$219,543	\$15,131	\$984,000	107	8.2%	\$281,432	\$279,946	\$174,000	\$404,156
2016 Q3	1,095	\$219,900	\$227,567	\$32,500	\$725,000	95	8.7%	\$291,102	\$295,050	\$157,081	\$431,182
2016 Q4	973	\$223,000	\$233,049	\$37,700	\$675,500	140	14.4%	\$290,740	\$296,902	\$205,990	\$429,585

Source: Information Market

Single Family Homes, Condominiums and New Construction

Information Market By Jurisdiction - Quarter 4 2016

Total Sales			Median Saleprice		New Sales Percentage of All Sales		
Jurisdiction	Total Sales	%	Jurisdiction	Median	Jurisdiction	New Sales	% New
Phoenix	7,559	29.8%	Paradise Valley	\$1,232,500	Queen Creek	269	59.4%
Mesa	2,860	11.3%	Carefree	\$699,000	Buckeye	365	47.4%
Unincorporated Maricopa County	2,471	9.7%	Cave Creek	\$525,000	Goodyear	300	38.0%
Scottsdale	1,884	7.4%	Scottsdale	\$389,750	Litchfield Park	23	33.3%
Gilbert	1,818	7.2%	Litchfield Park	\$337,000	Peoria	422	31.3%
Chandler	1,627	6.4%	Fountain Hills	\$320,000	Gilbert	480	26.4%
Peoria	1,348	5.3%	Queen Creek	\$320,000	Chandler	345	21.2%
Glendale	1,009	4.0%	Gilbert	\$294,325	Avondale	101	20.3%
Surprise	973	3.8%	Chandler	\$280,000	Mesa	555	19.4%
Goodyear	789	3.1%	Peoria	\$279,000	MARICOPA COUNTY	4,093	16.1%
Buckeye	770	3.0%	Goodyear	\$249,506	Carefree	6	14.6%
Tempe	615	2.4%	Tempe	\$247,500	Surprise	140	14.4%
Avondale	498	2.0%	MARICOPA COUNTY	\$239,900	Cave Creek	4	12.1%
Queen Creek	453	1.8%	Mesa	\$228,000	Unincorporated Maricopa County	253	10.2%
Fountain Hills	220	0.9%	Surprise	\$223,000	Scottsdale	163	8.7%
El Mirage	170	0.7%	Unincorporated Maricopa County	\$216,000	Phoenix	609	8.1%
Paradise Valley	74	0.3%	Buckeye	\$212,250	Wickenburg	2	4.5%
Litchfield Park	69	0.3%	Wickenburg	\$211,500	Glendale	36	3.6%
Wickenburg	44	0.2%	Phoenix	\$206,000	Paradise Valley	2	2.7%
Carefree	41	0.2%	Avondale	\$200,000	Tempe	14	2.3%
Youngtown	37	0.1%	Glendale	\$193,000	Fountain Hills	4	1.8%
Cave Creek	33	0.1%	El Mirage	\$165,000	El Mirage		0.0%
Tolleson	11	0.0%	Tolleson	\$144,900	Gila Bend		0.0%
Guadalupe	8	0.0%	Youngtown	\$135,000	Guadalupe		0.0%
Gila Bend	5	0.0%	Guadalupe	\$46,500	Tolleson		0.0%
MARICOPA COUNTY	25,386	100.0%	Gila Bend	\$35,000	Youngtown		0.0%

Source: Information Market

Single Family Homes, Condominimums and New Construction



Housing Market Data

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- MAG Planners and ED Partnership Exchange
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